

**Washington State Health Insurance Pool
Treasurer's Report
February 2019 Financial Review**

1. 2018 Interim III Assessment Required

An assessment of \$8.5 M was required to adequately fund the pool until the next scheduled assessment in March 2019. This assessment was approved by the Board of Directors on November 14, 2018 and generated on November 26, 2018 with invoices due December 26, 2018 except for the carriers who have installment payment arrangements, at which point the invoices are due in total by February 26, 2019. As of February 28, 2019, \$8.5 M of assessments have been collected.

2. 2019 Interim I Assessment Required

An assessment of \$9.0 M was required to adequately fund the pool until the next scheduled assessment in July 2019. This assessment was approved by the Board of Directors on March 13, 2019 and generated on March 22, 2019 with invoices due April 22, 2019 except for the carriers who have installment payment arrangements, at which point the invoices are due in total by May 22, 2019.

3. Financial Statements – February 2019

Balance Sheet

Cash on hand decreased by \$2.7 M or 37.3% from January 2019 to February 2019. The current cash position is \$4.5 M, which is above our current 4-week expense allowance of \$3.0 M. As of the end of February 2019, the entire \$4.5 M of cash is fully secured either through the FDIC insurance or by collateralized securities pledged by KeyBank. Cash position is discussed further in the Budgeted Cash Flow section below.

Total IBNR as of February 2019 is \$4.7 M. This is a decrease of \$665 K or 12.3% from the prior month. Medical IBNR decreased \$115 K or 2.5% and pharmacy IBNR decreased \$550 K or 63.1% from January 2019.

As of February 2019, the equity position of WSHIP is a negative \$614 K, however will return to positive equity in March once the 2019 Interim I assessment is recorded.

Income Statement

Total member months for February 2019 YTD are lower by 97 member months or 3.4% lower than February 2018 YTD. Member months are measured as the cumulative monthly member count (PMPM) over a period of time. The total incurred claim loss for February 2019 YTD is \$96 K or 1.7% lower than February 2018 YTD.

Incurred claim loss represents the total medical and pharmacy claims expense as well as the change in unpaid losses (IBNR) and accrued loss adjustment for the period. For February 2019 YTD, the medical claims portion is \$313 K or 8.5% lower than February 2018 YTD, and the pharmacy claims portion is \$217 K or 10.2% higher than February 2018 YTD.

February 2019 YTD administrative expenses are \$53 K or 14.6% lower than the administrative expenses for February 2018 YTD. The ratio of administrative expenses as a percentage of total cost is 5.1% for February 2019 YTD as compared to 5.8% for February YTD of the prior year. Total cost is calculated as total incurred claim loss less pharmacy rebates plus administrative expenses.

4. Budgeted Cash Flow – February 2019

The Budgeted Cash Flow document contains the budget (upper portion) as established in late 2018 and the actual (lower portion) cash flow results year-to-date.

The ending cash balance of \$4.5 M is \$238 K or 5.0% lower than the budgeted cash balance of \$4.8 M. Total net cash receipts for February 2019 YTD are \$880 K or 64.1% unfavorable to budget. Total YTD expenses for February 2019 YTD are \$144 K or 2.2% favorable to budget. The YTD administrative expenses are \$29 K or 9.2% favorable to budget. Total YTD medical claims expense is \$188 K or 4.9% favorable to budget; while total YTD pharmacy claims expense is \$73 K or 3.1% unfavorable to budget.

5. Medicare vs. Non-Medicare Cash Flow – February 2019

As of February, the YTD Medicare member months total 2,165 and represent 78% of the combined WSHIP member months. The YTD Non-Medicare member months total 612 and account for 22% of the combined WSHIP member months. The YTD Medicare Loss Ratio is 246% while the YTD Non-Medicare Loss Ratio is 738%. On a cash basis, the YTD Claims PMPM is \$890 for Medicare members and \$6,893 for Non-Medicare members.

6. Cash Flow Forecast – 2019

The 2019 cash flow forecast was developed using the assumptions developed by Leif & Associates for membership, premium receipts, pharmacy and medical claim cost projections. The key drivers (membership, premiums, medical claims and pharmacy claims) in the budget portion were updated in January 2019 to reflect new projections from Liz Leif. All other projections were trended from previous years with the best information available as of current.

The cash flow re-forecast is a dynamic document and changes are made as better financial information is obtained. Actual results are illustrated through February 2019. For March 2019, preliminary figures for the key financial drivers (Premium

Receipts, Assessment Receipts and Refunds, Medical Claims and Pharmacy Claims Expenses) are reported.

Assumptions are noted on this schedule as well as the 2019 assessment projection. To ensure adequate funding the current 2019 forecast is projecting an assessment of \$27.5 M which is a \$2.0 M or 7.9% increase from the 2018 assessment of \$25.5 M.

7. Administrative Expense Budget

For February 2019, YTD administrative expenses are \$29 K or 9.2% favorable to budget (cash basis).

8. Financial Performance

February 2019 YTD member months are 3.5% lower than expected, average premium receipt PMPM is 24.2% lower than expected, average medical claims expense PMPM is 0.4% lower than expected and average pharmacy claims expense PMPM is 7.0% higher than anticipated.

On an incurred basis, the average YTD medical claims expense PMPM is \$1,571 as compared to \$1,360 on a cash basis. Also, on an incurred basis, the average YTD pharmacy claims expense PMPM is \$737 as compared to \$842 on a cash basis.

WASHINGTON STATE HEALTH INSURANCE POOL

Unaudited Balance Sheet as of February 28

Total Enrollment: 1,381

	<u>2019</u>	<u>2018</u>
Assets:		
Cash	\$ 4,550,531	\$ 8,297,715
Premiums Receivable	141,146	92,277
Assessments Receivable	-	150,248
Grants Receivable	-	-
Prepaid Expense	-	-
Total Assets	<u>\$ 4,691,677</u>	<u>\$ 8,540,240</u>
 Liabilities and Unassigned Surplus:		
Reserve for Unpaid Losses - Medical	\$ 4,422,000	\$ 3,756,000
Reserve for Unpaid Losses - Pharmacy	322,000	914,000
Accrued Loss Adjustment	280,000	295,000
Premiums Received in Advance	133,744	846,027
Assessments Payable	-	724,986
Accrued Expenses	147,867	170,378
Abandoned Claim Reserve	-	2,084
Total Liabilities	<u>\$ 5,305,611</u>	<u>\$ 6,708,475</u>
Unassigned Surplus	(613,934)	1,831,765
Total Liabilities and Unassigned Surplus	<u>\$ 4,691,677</u>	<u>\$ 8,540,240</u>

WASHINGTON STATE HEALTH INSURANCE POOL

Unaudited Statement of Operations January 1 to February 28

	<u>2019</u>	<u>2018</u>
Total Member Months	2,777	2,874
Premium Income Earned	\$ 2,870,348	\$ 2,277,056
Pharmacy Rebate Income	122,239	117,625
Grant Income	-	-
Incurred Claim Loss - Medical	\$ 3,359,206	3,672,175
Incurred Claim Loss - Pharmacy	2,337,615	2,120,743
Total Incurred Claim Loss	<u>5,696,822</u>	<u>5,792,918</u>
Operating Expenses:		
Fixed (PMPM) Administrative Expense	\$ 163,919	\$ 160,310
Variable Administrative Expense	27,580	24,096
Salary and Benefit Expense	61,214	79,058
Prescription Administrative Expense	1,962	5,158
Miscellaneous Expense	10,780	28,841
Professional Fee Expense	47,414	68,859
Total Operating Expenses	<u>\$ 312,870</u>	<u>\$ 366,322</u>
Underwriting Gain (Loss)	(3,017,105)	(3,764,559)
Investment Income	25,269	17,318
Other Income	-	-
Changes to Unassigned Surplus	<u>\$ (2,991,836)</u>	<u>\$ (3,747,241)</u>

WASHINGTON STATE HEALTH INSURANCE POOL

Unaudited Statement of Changes in Unassigned Surplus January 1 to February 28

	<u>2019</u>	<u>2018</u>
Unassigned Surplus at Beginning of Year	\$ 2,377,902	\$ 5,579,006
Changes to Unassigned Surplus	(2,991,836)	(3,747,241)
Member Assessments	-	-
Unassigned Surplus	<u>\$ (613,934)</u>	<u>\$ 1,831,765</u>

**WSHIP 2019
Budgeted Cashflow**

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	FEBRUARY YTD	TOTAL
Budget														
Enrollment Count	1,439	1,439	1,439	1,439	1,439	1,439	1,439	1,440	1,440	1,440	1,440	1,440	2,878	17,274
Cash Balance														
BEGINNING OF MONTH	4,023,437	6,757,262	4,788,394	3,129,444	7,881,232	6,086,629	5,854,659	3,393,676	7,993,297	7,559,803	6,055,829	3,311,884		
Receipts														
Premium Receipts	1,340,183	500,663	1,930,710	768,066	524,338	1,859,439	774,666	578,092	1,707,677	761,243	377,905	369,585	1,840,846	11,492,568
Grant Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pharmacy Rebate Income	-	-	100,000	-	-	100,000	-	-	100,000	-	-	100,000	-	400,000
Claim Refunds Receipts	33,675	34,235	40,267	34,738	35,292	31,280	32,589	33,216	33,600	33,666	31,707	30,778	67,910	405,045
Assessment Receipts	4,631,893	850,000	-	7,200,000	900,000	900,000	-	7,200,000	900,000	900,000	-	6,800,000	5,481,893	30,281,893
Investment Income	100	100	100	100	100	100	100	100	100	100	100	100	200	1,200
Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Receipts	6,005,851	1,384,999	2,071,077	8,002,904	1,459,730	2,890,819	807,356	7,811,408	2,741,378	1,695,009	409,712	7,300,463	7,390,850	42,580,706
Refunds														
Assessment Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Premium Refunds	33,505	12,517	48,268	19,202	13,108	46,486	19,367	14,452	42,692	19,031	9,448	9,240	46,022	287,315
Total Refunds	33,505	12,517	48,268	19,202	13,108	46,486	19,367	14,452	42,692	19,031	9,448	9,240	46,022	287,315
Expenses														
Medical Claims	1,980,871	2,013,853	2,368,660	2,043,424	2,076,029	1,839,994	1,917,029	1,953,870	1,976,498	1,980,357	1,865,135	1,810,470	3,994,724	23,826,190
Pharmacy Claims	1,086,330	1,178,522	1,122,388	1,032,745	1,006,366	1,086,741	1,144,090	1,091,154	993,085	1,034,061	1,113,650	1,035,529	2,264,852	12,924,662
Fixed (PMPM) Admin	78,255	77,788	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	156,043	933,113
Variable Admin	14,937	14,338	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	29,275	189,711
Salary and Benefits	43,774	31,898	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,064	32,282	75,672	395,866
Prescription Admin	1,862	1,861	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	3,723	22,326
Miscellaneous	7,775	5,875	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	13,650	128,604
Professional Fees	24,717	17,217	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	41,934	304,600
Total Expense	3,238,521	3,341,351	3,681,759	3,231,915	3,241,225	3,076,303	3,248,972	3,197,335	3,132,180	3,179,952	3,144,209	3,011,349	6,579,872	38,725,070
Month Ending Cash Balance	\$ 6,757,262	\$ 4,788,394	\$ 3,129,444	\$ 7,881,232	\$ 6,086,629	\$ 5,854,659	\$ 3,393,676	\$ 7,993,297	\$ 7,559,803	\$ 6,055,829	\$ 3,311,884	\$ 7,591,758		

Actual	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL YTD
Enrollment Count	1,396	1,381											2,777
Cash Balance													
BEGINNING OF MONTH	4,023,437	7,253,817											
Receipts													
Premium Receipts	976,066	380,221											1,356,287
Grant Revenue	-	-											-
Pharmacy Rebate Income	-	122,239											122,239
Claim Refunds Receipts	18,284	11,404											29,688
Assessment Receipts	6,460,545	1,970											6,462,515
Investment Income	13,508	11,761											25,269
Other Income	-	-											-
Total Receipts	7,468,402	527,595	-	-	-	-	-	-	-	-	-	-	7,995,998
Refunds													
Assessment Refunds	990,915	-											990,915
Premium Refunds	7,150	35,474											42,624
Total Refunds	998,065	35,474	-	-	-	-	-	-	-	-	-	-	1,033,539
Expenses													
Medical Claims	2,118,688	1,688,206											3,806,894
Pharmacy Claims	980,258	1,357,357											2,337,615
Fixed (PMPM) Admin	83,778	80,847											164,625
Variable Admin	8,645	12,816											21,460
Salary and Benefits	31,061	30,788											61,849
Prescription Admin	1,178	840											2,019
Miscellaneous	3,508	8,072											11,580
Professional Fees	12,841	16,481											29,323
Total Expense	3,239,957	3,195,407	-	-	-	-	-	-	-	-	-	-	6,435,365
Available Cash Balance	7,253,817	4,550,531	-	-	-	-	-	-	-	-	-	-	
Inc(Dec) in Abandoned Property Reserve													
Month Ending Cash Balance	\$ 7,253,817	\$ 4,550,531	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

**WSHIP 2019
Budgeted Cashflow**

Variance to Budget	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL YTD
Favorable/(Unfavorable)													
Enrollment Count	(43)	(58)											(101)
Receipts													
Premium Receipts	(364,117)	(120,442)											(484,559)
Grant Revenue	-	-											-
Pharmacy Rebate Income	-	122,239											122,239
Claim Refunds Receipts	(15,391)	(22,831)											(38,222)
Assessment Receipts	1,828,652	(848,030)											980,622
Investment Income	13,408	11,661											25,069
Other Income	-	-											-
Total Receipts	1,462,551	(857,404)											605,148
Refunds													
Assessment Refunds	(990,915)	-											(990,915)
Premium Refunds	26,355	(22,957)											3,398
Total Refunds	(964,560)	(22,957)											(987,517)
Expenses													
Medical Claims	(137,817)	325,647											187,830
Pharmacy Claims	106,072	(178,835)											(72,763)
Fixed (PMPM) Admin	(5,523)	(3,059)											(8,582)
Variable Admin	6,292	1,522											7,814
Salary and Benefits	12,713	1,110											13,822
Prescription Admin	684	1,021											1,705
Miscellaneous	4,267	(2,197)											2,070
Professional Fees	11,876	735											12,611
Total Expense	(1,436)	145,943											144,507
Available Cash Balance	496,555	(237,862)											
Inc(Dec) in Abandoned													
Property Reserve													
Month Ending Cash Balance	496,555	(237,862)											

- (1) Assumes a Non-medicare medical claim expense trend of 6.5%. Assumes annual Medicare medical claim expense trended with no increase.
- (2) Assumes a Non-medicare pharmacy claim expense trend of 8%. Assumes an annual Medicare pharmacy claim expense trended with no increase.
- (3) Assumes a Non-medicare premium rate trended at a 6% increase. Assumes a Medicare premium rate increase of 3% for Basic and 4% for Basic Plus.
- (4) Non-medicare enrollment projected to decrease by 2 members per month. Medicare Basic enrollment projected to increase 4 members per month, while Medicare Basic+ projected to drop 2 members per month.
- (5) Assumes assessments on March (\$9.0 M), July (\$9.0 M) and November (\$8.5 M) TOTAL \$26.5 M
- (6) 4-Week expense allowance is \$3.0 M based upon the actual data for the 12-month period ending in Dec of 2019.
- (7) WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted.

WSHIP 2019
Medicare vs. Non-Medicare Cash Flow

	January	February	March	April	May	June	July	August	September	October	November	December	YTD
Medicare													
Enrollment Count	1,088	1,077											2,165
Premiums	518,529	266,048											784,576
Medical Claims	931,265	769,478											1,700,743
RX Claims	83,571	141,871											225,442
Total Claims	1,014,836	911,349	-	-	-	-	-	-	-	-	-	-	1,926,184
Income/Loss	(496,307)	(645,301)	-	-	-	-	-	-	-	-	-	-	(1,141,608)
Loss Ratio	196%	343%											246%
Claims PMPM	933	846											890
Non Medicare													
Enrollment Count	308	304											612
Premiums	457,537	114,174											571,711
Medical Claims	1,187,423	918,728											2,106,151
RX Claims	896,687	1,215,486											2,112,173
Total Claims	2,084,110	2,134,214	-	-	-	-	-	-	-	-	-	-	4,218,324
Income/Loss	(1,626,573)	(2,020,040)	-	-	-	-	-	-	-	-	-	-	(3,646,613)
Loss Ratio	456%	1869%											738%
Claims PMPM	6,767	7,020											6,893
Combined Medicare/Non Medicare													
Enrollment Count	1,396	1,381	-	-	-	-	-	-	-	-	-	-	2,777
Premiums	976,066	380,221	-	-	-	-	-	-	-	-	-	-	1,356,287
Medical Claims	2,118,688	1,688,206	-	-	-	-	-	-	-	-	-	-	3,806,895
RX Claims	980,258	1,357,357	-	-	-	-	-	-	-	-	-	-	2,337,615
Total Claims	3,098,946	3,045,563	-	-	-	-	-	-	-	-	-	-	6,144,510
Income/Loss	(2,122,880)	(2,665,341)	-	-	-	-	-	-	-	-	-	-	(4,788,223)
Loss Ratio	317%	801%											453%
Claims PMPM	2,220	2,205											2,213

Historical Annual		
2018	2017	2016
191%	201%	219%
815	792	871
350%	434%	570%
7,047	6,340	5,907
285%	333%	402%
2,277	2,235	2,355

Notes:
1) Premiums, Medical Claims and RX Claims are cash basis figures.

Washington State Health Insurance Pool 2019 Cash Flow Forecast

Forecast - Updated 01/31/19

	ACTUAL		Forecast										TOTAL
	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	
Enrollment:													
Non-Medicare Enrollment	308	304	312	310	308	306	304	302	300	298	296	294	3,643
Medicare Enrollment (Basic and Basic+)	1,088	1,077	1,096	1,097	1,098	1,099	1,100	1,101	1,102	1,103	1,104	1,145	13,210
Total Enrollment Count	1,396	1,381	1,408	1,407	1,406	1,405	1,404	1,403	1,402	1,401	1,400	1,439	16,853
Cash Balance													
BEGINNING OF MONTH	4,023,437	7,253,817	4,550,531	3,160,158	7,933,592	6,125,773	5,805,454	3,282,697	8,676,299	7,887,403	6,180,331	3,120,173	
Receipts													
Premium Receipts	976,066	380,221	1,647,659	842,209	507,904	1,725,230	727,936	419,925	1,723,819	689,693	313,846	1,586,238	11,540,746
Grant Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Pharmacy Rebate Income	-	122,239	-	-	-	100,000	-	-	100,000	-	-	100,000	422,239
Claim Refunds Receipts	18,284	11,404	32,558	35,447	35,283	30,881	33,140	37,558	41,658	38,959	37,680	36,160	389,014
Assessment Receipts	6,460,545	1,970	-	7,200,000	900,000	900,000	-	8,400,000	1,050,000	1,050,000	-	6,400,000	32,362,515
Investment Income	13,508	11,761	100	100	100	100	100	100	100	100	100	100	26,269
Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Receipts	7,468,402	527,595	1,680,317	8,077,756	1,443,288	2,756,211	761,176	8,857,583	2,915,577	1,778,752	351,626	8,122,498	44,740,782
Refunds													
Assessment Refunds	990,915	-	-	-	-	-	-	-	-	-	-	-	990,915
Premium Refunds	7,150	35,474	41,191	21,055	12,698	43,131	18,198	10,498	43,095	17,242	7,846	39,656	297,235
Total Refunds	998,065	35,474	41,191	21,055	12,698	43,131	18,198	10,498	43,095	17,242	7,846	39,656	1,288,150
Expenses													
Medical Claim Expense	2,118,688	1,688,206	1,915,205	2,085,133	2,075,494	1,816,540	1,949,417	2,209,305	2,450,462	2,291,715	2,216,489	2,127,043	24,943,696
Pharmacy Claim Expense	980,258	1,357,357	923,583	1,042,389	1,004,084	1,067,292	1,128,465	1,091,867	1,048,319	1,011,332	1,022,025	1,070,100	12,747,072
PMPM Administrative Expense	83,778	80,847	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	941,695
Variable Administrative Expense	8,645	12,816	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	181,896
Salary and Benefits Expense	31,061	30,788	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,064	32,282	382,044
Prescription Administrative Expense	1,178	840	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	20,621
Miscellaneous Expense	3,508	8,072	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	126,534
Professional Fees	12,841	16,481	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	291,989
Total Expense	3,239,957	3,195,407	3,029,499	3,283,267	3,238,409	3,033,399	3,265,735	3,453,483	3,661,377	3,468,582	3,403,939	3,362,493	39,635,548
Available Cash Balance	7,253,817	4,550,531	3,160,158	7,933,592	6,125,773	5,805,454	3,282,697	8,676,299	7,887,403	6,180,331	3,120,173	7,840,521	
Inc(Dec) in Abandoned Property Reserve	-	-	-	-	-	-	-	-	-	-	-	-	-
Month Ending Cash Balance	7,253,817	4,550,531	3,160,158	7,933,592	6,125,773	5,805,454	3,282,697	8,676,299	7,887,403	6,180,331	3,120,173	7,840,521	

- (1) Assumes a Non-medicare medical claim expense trend of 6.5%. Assumes annual Medicare medical claim expense trend or 1% for both Basic and Basic Plus.
- (2) Assumes a Non-medicare pharmacy claim expense trend of 8%. Assumes an annual Medicare pharmacy claim expense trended with no increase.
- (3) Assumes a Non-medicare premium rate trended at a 3% increase. Assumes a Medicare premium rate increase of 3% for Basic and 4% for Basic Plus
- (4) Non-medicare enrollment projected to decrease by 2 members per month. Medicare Basic enrollment projected to increase 2 members per month, while Medicare Basic+ projected to drop 1 members per month.
- (5) Assumes assessments on March (\$9.0 M), July (\$10.5 M) and November (\$8.0 M) TOTAL \$27.5 M
- (6) 4-Week expense allowance is \$3.0 M based upon the actual data for the 12-month period ending in Dec of 2019.
- (7) WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted.

**Washington State Health Insurance Pool
2019 Administrative Expense
Budget Variance Analysis**

Budget	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Member Months: (1)													
Non-Medicare	316	314	312	310	308	306	304	303	301	299	297	295	3,666
Medicare Basic	957	961	965	969	973	977	981	985	989	993	997	1,001	11,748
Medicare Basic Plus	166	164	162	160	158	156	154	152	150	148	146	144	1,860
Total Membership	1,439	1,439	1,439	1,439	1,439	1,439	1,439	1,440	1,440	1,440	1,440	1,440	17,274
PMPM Administrative Expense (2)	78,255	77,788	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	933,113
Variable Administrative Expense (3)	14,937	14,338	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	189,710
Salary and Benefits Expense (4)	43,774	31,898	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,064	32,282	395,866
RX Benefit Management Fees	1,862	1,861	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	22,325
Miscellaneous Expense (5)	7,775	5,875	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	128,604
Professional Fees (6)	24,717	17,217	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	304,600
Total Budget Operating Expenses	\$171,319	\$148,976	\$190,711	\$155,746	\$158,830	\$149,567	\$187,853	\$152,311	\$162,596	\$165,534	\$165,424	\$165,350	\$1,974,218

Actual	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total
Member Months: (1)													
Non-Medicare	308	304											612
Medicare Basic	927	919											1,846
Medicare Basic Plus	161	158											319
Total Membership	1,396	1,381	-	-	-	-	-	-	-	-	-	-	2,777
PMPM Administrative Expense (2)	83,778	80,847											\$164,625
Variable Administrative Expense (3)	8,645	12,816											\$21,460
Salary and Benefits Expense (4)	31,061	30,788											\$61,849
RX Benefit Management Fees	1,178	840											\$2,019
Miscellaneous Expense (5)	3,508	8,072											\$11,580
Professional Fees (6)	12,841	16,481											\$29,323
Total Actual Operating Expenses	\$141,011	\$149,844	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$290,856

Variance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total
Member Months: (1)													
Non-Medicare	(8)	(10)											(18)
Medicare Basic	(30)	(42)											(72)
Medicare Basic Plus	(5)	(6)											(11)
Total Membership	(43)	(58)	-	-	-	-	-	-	-	-	-	-	(101)
PMPM Administrative Expense (2)	5,523	3,059											\$8,582
Variable Administrative Expense (3)	(6,292)	(1,522)											(\$7,814)
Salary and Benefits Expense (4)	(12,713)	(1,110)											(\$13,822)
RX Benefit Management Fees	(683)	(1,021)											(\$1,704)
Miscellaneous Expense (5)	(4,267)	2,197											(\$2,070)
Professional Fees (6)	(11,875)	(735)											(\$12,611)
Total Variance Expenses	(\$30,308)	\$868	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$29,439)

WSHIP Financial Performance

CASH BASIS	Month Ending February 28, 2019			
	Projected	Actual	Variance	% Change
Membership	1,439	1,381	(58)	-4.0%
Avg Premium Receipt PMPM	\$339	\$250	(\$89)	-26.3%
Avg Medical Claim Expense PMPM	\$1,376	\$1,214	\$162	-11.8%
Avg Pharmacy Claim Expense PMPM	\$819	\$983	(\$164)	20.0%
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,856)	(\$1,947)	(\$91)	-4.9%
Avg Premium Receipt Less Avg Claim Expense Total	(\$2,670,686)	(\$2,688,807)	(\$18,121)	-0.7%
Variance Due to Changes in Membership			\$112,823	
Variance Due to Changes in Claim Expenses			(\$130,944)	

CASH BASIS	Year-To-Date February 28, 2019			
	Projected	Actual	Variance	% Change
Member Months	2,878	2,777	(101)	-3.5%
Avg Premium Receipt PMPM	\$624	\$473	(\$151)	-24.2%
Avg Medical Claim Expense PMPM	\$1,365	\$1,360	(\$5)	-0.4%
Avg Pharmacy Claim Expense PMPM	\$787	\$842	\$55	7.0%
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,528)	(\$1,729)	(\$201)	-13.2%
Avg Premium Receipt Less Avg Claim Expense Total	(\$4,397,298)	(\$4,801,433)	(\$404,135)	-9.2%
Variance Due to Changes in Membership			\$174,305	
Variance Due to Changes in Claim Expenses			(\$578,440)	

INCURRED BASIS	Year-To-Date February 28, 2019	Year-To-Date February 28, 2018
	Actual	Actual - Prior Year
Member Months	2,777	2,874
Avg Premium Income PMPM	\$1,034	\$515
Avg Medical Claim Expense PMPM (1)	\$1,571	\$1,682
Avg Pharmacy Claim Expense PMPM (2)	\$737	\$1,005
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,274)	(\$2,172)
Avg Premium Receipt Less Avg Claim Expense Total	(\$3,537,898)	(\$6,242,328)

(1) Incurred medical claims data totals \$4,361,533 which is derived from \$1,089,533 actual paid claims with dates of service between 01-01-19 and 02-28-19 and \$3,272,000 IBNR reserve.

(2) Incurred pharmacy claims data totals \$2,047,376 which is derived from \$1,725,376 actual paid claims with dates of service between 01-01-19 and 02-28-19 and \$322,000 IBNR reserve.