

**Washington State Health Insurance Pool
Treasurer's Report
January 2019 Financial Review**

1. 2018 Interim III Assessment Required

An assessment of \$8.5 M was required to adequately fund the pool until the next scheduled assessment in March 2019. This assessment was approved by the Board of Directors on November 14, 2018 and generated on November 26, 2018 with invoices due December 26, 2018 except for the carriers who have installment payment arrangements, at which point the invoices are due in total by February 26, 2019. As of January 31, 2019, \$9.5 M of assessments have been collected. Assessment true-up refunds totaling \$991 K were distributed on January 28, 2019.

2. 2019 Interim I Assessment Required

An assessment of \$9.0 M is required to adequately fund the pool until the next scheduled assessment in July 2019.

3. Financial Statements – January 2019

Balance Sheet

Cash on hand increased by \$3.2 M or 80.3% from December 2018 to January 2019. The current cash position is \$7.2 M, which is above our current 4-week expense allowance of \$3.0 M. As of the end of January 2019, the entire \$7.2 M of cash is fully secured either through the FDIC insurance or by collateralized securities pledged by KeyBank. Cash position is discussed further in the Budgeted Cash Flow section below.

Total IBNR as of January 2019 is \$5.4 M. This is an increase of \$252 K or 4.9% from the prior month. Medical IBNR increased \$50 K or 1.1% and pharmacy IBNR increased \$202 K or 30.1% from December 2018.

As of January 2019, the equity position of WSHIP is a positive \$158 K.

Income Statement

Total member months for January 2019 YTD are lower by 68 member months or 4.6% lower than January 2018 YTD. Member months are measured as the cumulative monthly member count (PMPM) over a period of time. The total incurred claim loss for January 2019 YTD is \$88 K or 2.9% higher than January 2018 YTD. Incurred claim loss represents the total medical and pharmacy claims expense as well as the change in unpaid losses (IBNR) and accrued loss adjustment for the period. For January 2019 YTD, the medical claims portion is \$147 K or 7.4% higher

than January 2018 YTD, and the pharmacy claims portion is \$59 K or 5.7% lower than January 2018 YTD.

January 2019 YTD administrative expenses are \$3 K or 2.0% lower than the administrative expenses for January 2018 YTD. The ratio of administrative expenses as a percentage of total cost is 4.4% for January 2019 YTD as compared to 4.6% for January YTD of the prior year. Total cost is calculated as total incurred claim loss less pharmacy rebates plus administrative expenses.

4. Budgeted Cash Flow – January 2019

The Budgeted Cash Flow document contains the budget (upper portion) as established in late 2018 and the actual (lower portion) cash flow results year-to-date.

The ending cash balance of \$7.2 M is \$592 K or 8.9% higher than the budgeted cash balance of \$6.6 M. Total net cash receipts for January 2019 YTD are \$498 K or 8.3% favorable to budget. Total YTD expenses are flat to budget. The YTD administrative expenses are \$30 K or 17.7% favorable to budget. Total YTD medical claims expense is \$138 K or 7.0% unfavorable to budget; while total YTD pharmacy claims expense is \$106 K or 9.8% favorable to budget.

5. Medicare vs. Non-Medicare Cash Flow – January 2019

As of January, the YTD Medicare member months total 1,088 and represent 78% of the combined WSHIP member months. The YTD Non-Medicare member months total 308 and account for 22% of the combined WSHIP member months. The YTD Medicare Loss Ratio is 196% while the YTD Non-Medicare Loss Ratio is 456%. On a cash basis, the YTD Claims PMPM is \$933 for Medicare members and \$6,767 for Non-Medicare members.

6. Cash Flow Forecast – 2019

The 2019 cash flow forecast was developed using the assumptions developed by Leif & Associates for membership, premium receipts, pharmacy and medical claim cost projections. The key drivers (membership, premiums, medical claims and pharmacy claims) in the budget portion were updated in January 2019 to reflect new projections from Liz Leif. All other projections were trended from previous years with the best information available as of current.

The cash flow re-forecast is a dynamic document and changes are made as better financial information is obtained. Actual results are illustrated through January 2019. For February 2019, preliminary figures for the key financial drivers (Premium Receipts, Assessment Receipts and Refunds, Medical Claims and Pharmacy Claims Expenses) are reported.

Assumptions are noted on this schedule as well as the 2019 assessment projection. To ensure adequate funding the current 2019 forecast is projecting an assessment of \$25.5 M which is the same amount assessed in 2018.

7. Administrative Expense Budget

For January 2019, YTD administrative expenses are \$30 K or 17.7% favorable to budget (cash basis).

8. Financial Performance

January 2019 YTD member months are 3% lower than expected, average premium receipt PMPM is 24.0% lower than expected, average medical claims expense PMPM is 11.2% higher than expected and average pharmacy claims expense PMPM is 7.0% lower than anticipated.

On an incurred basis, the average YTD medical claims expense PMPM is \$1,951 as compared to \$1,505 on a cash basis. Also, on an incurred basis, the average YTD pharmacy claims expense PMPM is \$1,209 as compared to \$702 on a cash basis.

WASHINGTON STATE HEALTH INSURANCE POOL

Unaudited Balance Sheet as of January 31

Total Enrollment: 1,396

	<u>2019</u>	<u>2018</u>
Assets:		
Cash	\$ 7,253,816	\$ 8,281,836
Premiums Receivable	265,798	239,896
Assessments Receivable	1,970	2,699,196
Grants Receivable	-	-
Prepaid Expense	-	-
Total Assets	<u>\$ 7,521,585</u>	<u>\$ 11,220,927</u>
 Liabilities and Unassigned Surplus:		
Reserve for Unpaid Losses - Medical	\$ 4,537,000	\$ 3,555,000
Reserve for Unpaid Losses - Pharmacy	872,000	780,000
Accrued Loss Adjustment	286,000	303,000
Premiums Received in Advance	1,548,597	1,646,207
Assessments Payable	-	1,238,834
Accrued Expenses	120,472	136,894
Abandoned Claim Reserve	-	2,084
Total Liabilities	<u>\$ 7,364,069</u>	<u>\$ 7,662,019</u>
Unassigned Surplus	157,516	3,558,908
Total Liabilities and Unassigned Surplus	<u>\$ 7,521,585</u>	<u>\$ 11,220,927</u>

WASHINGTON STATE HEALTH INSURANCE POOL

Unaudited Statement of Operations January 1 to January 31

	<u>2019</u>	<u>2018</u>
Total Member Months	1,396	1,464
Premium Income Earned	\$ 1,235,399	\$ 1,162,270
Pharmacy Rebate Income	-	-
Grant Income	-	-
Incurred Claim Loss - Medical	\$ 2,353,405	1,971,993
Incurred Claim Loss - Pharmacy	980,258	1,039,078
Total Incurred Claim Loss	<u>3,333,663</u>	<u>3,011,072</u>
Operating Expenses:		
Fixed (PMPM) Administrative Expense	\$ 80,847	\$ 79,920
Variable Administrative Expense	12,816	10,456
Salary and Benefit Expense	30,427	45,297
Prescription Administrative Expense	840	3,320
Miscellaneous Expense	7,524	21,493
Professional Fee Expense	3,177	19,887
Total Operating Expenses	<u>\$ 135,630</u>	<u>\$ 180,372</u>
Underwriting Gain (Loss)	(2,233,894)	(2,029,175)
Investment Income	13,508	9,077
Other Income	-	-
Changes to Unassigned Surplus	<u>\$ (2,220,386)</u>	<u>\$ (2,020,098)</u>

WASHINGTON STATE HEALTH INSURANCE POOL

**Unaudited Statement of Changes in Unassigned Surplus
January 1 to January 31**

	<u>2019</u>	<u>2018</u>
Unassigned Surplus at Beginning of Year	\$ 2,377,902	\$ 5,579,006
Changes to Unassigned Surplus	(2,220,386)	(2,020,098)
Member Assessments	-	-
Unassigned Surplus	<u>\$ 157,516</u>	<u>\$ 3,558,908</u>

**WSHIP 2019
Budgeted Cashflow**

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY YTD	TOTAL
Budget														
Enrollment Count	1,439	1,439	1,439	1,439	1,439	1,439	1,439	1,440	1,440	1,440	1,440	1,440	1,439	17,274
Cash Balance														
BEGINNING OF MONTH	4,023,437	6,757,262	4,788,394	3,129,444	7,881,232	6,086,629	5,854,659	3,393,676	7,993,297	7,559,803	6,055,829	3,311,884		
Receipts														
Premium Receipts	1,340,183	500,663	1,930,710	768,066	524,338	1,859,439	774,666	578,092	1,707,677	761,243	377,905	369,585	1,340,183	11,492,568
Grant Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pharmacy Rebate Income	-	-	100,000	-	-	100,000	-	-	100,000	-	-	100,000	-	400,000
Claim Refunds Receipts	33,675	34,235	40,267	34,738	35,292	31,280	32,589	33,216	33,600	33,666	31,707	30,778	33,675	405,045
Assessment Receipts	4,631,893	850,000	-	7,200,000	900,000	900,000	-	7,200,000	900,000	900,000	-	6,800,000	4,631,893	30,281,893
Investment Income	100	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Receipts	6,005,851	1,384,999	2,071,077	8,002,904	1,459,730	2,890,819	807,356	7,811,408	2,741,378	1,695,009	409,712	7,300,463	6,005,851	42,580,706
Refunds														
Assessment Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Premium Refunds	33,505	12,517	48,268	19,202	13,108	46,486	19,367	14,452	42,692	19,031	9,448	9,240	33,505	287,315
Total Refunds	33,505	12,517	48,268	19,202	13,108	46,486	19,367	14,452	42,692	19,031	9,448	9,240	33,505	287,315
Expenses														
Medical Claims	1,980,871	2,013,853	2,368,660	2,043,424	2,076,029	1,839,994	1,917,029	1,953,870	1,976,498	1,980,357	1,865,135	1,810,470	1,980,871	23,826,190
Pharmacy Claims	1,086,330	1,178,522	1,122,388	1,032,745	1,006,366	1,086,741	1,144,090	1,091,154	993,085	1,034,061	1,113,650	1,035,529	1,086,330	12,924,662
Fixed (PMPM) Admin	78,255	77,788	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	78,255	933,113
Variable Admin	14,937	14,338	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	14,937	189,711
Salary and Benefits	43,774	31,898	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,064	32,282	43,774	395,866
Prescription Admin	1,862	1,861	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	1,862	22,326
Miscellaneous	7,775	5,875	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	7,775	128,604
Professional Fees	24,717	17,217	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	24,717	304,600
Total Expense	3,238,521	3,341,351	3,681,759	3,231,915	3,241,225	3,076,303	3,248,972	3,197,335	3,132,180	3,179,952	3,144,209	3,011,349	3,238,521	38,725,070
Month Ending Cash Balance	\$ 6,757,262	\$ 4,788,394	\$ 3,129,444	\$ 7,881,232	\$ 6,086,629	\$ 5,854,659	\$ 3,393,676	\$ 7,993,297	\$ 7,559,803	\$ 6,055,829	\$ 3,311,884	\$ 7,591,758		

Actual	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL YTD
Enrollment Count	1,396												1,396
Cash Balance													
BEGINNING OF MONTH	4,023,437												
Receipts													
Premium Receipts	976,066												976,066
Grant Revenue	-												-
Pharmacy Rebate Income	-												-
Claim Refunds Receipts	18,284												18,284
Assessment Receipts	6,460,545												6,460,545
Investment Income	13,508												13,508
Other Income	-												-
Total Receipts	7,468,402												7,468,402
Refunds													
Assessment Refunds	990,915												990,915
Premium Refunds	7,150												7,150
Total Refunds	998,065												998,065
Expenses													
Medical Claims	2,118,688												2,118,688
Pharmacy Claims	980,258												980,258
Fixed (PMPM) Admin	83,778												83,778
Variable Admin	8,645												8,645
Salary and Benefits	31,061												31,061
Prescription Admin	1,178												1,178
Miscellaneous	3,508												3,508
Professional Fees	12,841												12,841
Total Expense	3,239,957												3,239,957
Available Cash Balance	7,253,817												
Inc(Dec) in Abandoned													
Property Reserve													
Month Ending Cash Balance	\$ 7,253,817	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

**WSHIP 2019
Budgeted Cashflow**

Variance to Budget	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL YTD
Favorable/(Unfavorable)													
Enrollment Count	(43)												(43)
Receipts													
Premium Receipts	(364,117)												(364,117)
Grant Revenue	-												-
Pharmacy Rebate Income	-												-
Claim Refunds Receipts	(15,391)												(15,391)
Assessment Receipts	1,828,652												1,828,652
Investment Income	13,408												13,408
Other Income	-												-
Total Receipts	1,462,551												1,462,551
Refunds													
Assessment Refunds	(990,915)												(990,915)
Premium Refunds	26,355												26,355
Total Refunds	(964,560)												(964,560)
Expenses													
Medical Claims	(137,817)												(137,817)
Pharmacy Claims	106,072												106,072
Fixed (PMPM) Admin	(5,523)												(5,523)
Variable Admin	6,292												6,292
Salary and Benefits	12,713												12,713
Prescription Admin	684												684
Miscellaneous	4,267												4,267
Professional Fees	11,876												11,876
Total Expense	(1,436)												(1,436)
Available Cash Balance	496,555												
Inc(Dec) in Abandoned													
Property Reserve													
Month Ending Cash Balance	496,555												

- (1) Assumes a Non-medicare medical claim expense trend of 6.5%. Assumes annual Medicare medical claim expense trended with no increase.
- (2) Assumes a Non-medicare pharmacy claim expense trend of 8%. Assumes an annual Medicare pharmacy claim expense trended with no increase.
- (3) Assumes a Non-medicare premium rate trended at a 6% increase. Assumes a Medicare premium rate increase of 3% for Basic and 4% for Basic Plus.
- (4) Non-medicare enrollment projected to decrease by 2 members per month. Medicare Basic enrollment projected to increase 4 members per month, while Medicare Basic+ projected to drop 2 members per month.
- (5) Assumes assessments on March (\$9.0 M), July (\$9.0 M) and November (\$8.5 M) TOTAL \$26.5 M
- (6) 4-Week expense allowance is \$3.0 M based upon the actual data for the 12-month period ending in Dec of 2019.
- (7) WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted.

WSHIP 2019
Medicare vs. Non-Medicare Cash Flow

	January	February	March	April	May	June	July	August	September	October	November	December	YTD
Medicare													
Enrollment Count	1,088												1,088
Premiums	518,529												518,529
Medical Claims	931,265												931,265
RX Claims	83,571												83,571
Total Claims	1,014,836	-	-	-	-	-	-	-	-	-	-	-	1,014,836
Income/Loss	(496,307)	-	-	-	-	-	-	-	-	-	-	-	(496,307)
Loss Ratio	196%												196%
Claims PMPM	933												933
Non Medicare													
Enrollment Count	308												308
Premiums	457,537												457,537
Medical Claims	1,187,423												1,187,423
RX Claims	896,687												896,687
Total Claims	2,084,110	-	-	-	-	-	-	-	-	-	-	-	2,084,110
Income/Loss	(1,626,573)	-	-	-	-	-	-	-	-	-	-	-	(1,626,573)
Loss Ratio	456%												456%
Claims PMPM	6,767												6,767
Combined Medicare/Non Medicare													
Enrollment Count	1,396	-	-	-	-	-	-	-	-	-	-	-	1,396
Premiums	976,066	-	-	-	-	-	-	-	-	-	-	-	976,066
Medical Claims	2,118,688	-	-	-	-	-	-	-	-	-	-	-	2,118,690
RX Claims	980,258	-	-	-	-	-	-	-	-	-	-	-	980,258
Total Claims	3,098,946	-	-	-	-	-	-	-	-	-	-	-	3,098,948
Income/Loss	(2,122,880)	-	-	-	-	-	-	-	-	-	-	-	(2,122,882)
Loss Ratio	317%												317%
Claims PMPM	2,220												2,220

Historical Annual		
2018	2017	2016
191%	201%	219%
815	792	871
350%	434%	570%
7,047	6,340	5,907
285%	333%	402%
2,277	2,235	2,355

Notes:
1) Premiums, Medical Claims and RX Claims are cash basis figures.

Washington State Health Insurance Pool 2019 Cash Flow Forecast

Forecast - Updated 01/31/19

	ACTUAL	Forecast											TOTAL
	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	
Enrollment:													
Non-Medicare Enrollment	308	314	312	310	308	306	304	302	300	298	296	294	3,653
Medicare Enrollment (Basic and Basic+)	1,088	1,095	1,096	1,097	1,098	1,099	1,100	1,101	1,102	1,103	1,104	1,145	13,228
Total Enrollment Count	1,396	1,409	1,408	1,407	1,406	1,405	1,404	1,403	1,402	1,401	1,400	1,439	16,881
Cash Balance													
BEGINNING OF MONTH	4,023,437	7,253,817	5,049,695	3,159,731	7,933,164	6,125,345	5,805,027	3,282,270	8,675,871	7,886,975	6,179,904	3,119,745	
Receipts													
Premium Receipts	976,066	391,776	1,702,414	842,209	507,904	1,725,230	727,936	419,925	1,723,819	689,693	313,846	1,586,238	11,607,056
Grant Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Pharmacy Rebate Income	-	-	100,000	-	-	100,000	-	-	100,000	-	-	100,000	400,000
Claim Refunds Receipts	18,284	26,448	40,184	35,447	35,283	30,881	33,140	37,558	41,658	38,959	37,680	36,160	411,683
Assessment Receipts	6,460,545	1,970	-	7,200,000	900,000	900,000	-	8,400,000	1,050,000	1,050,000	-	4,800,000	30,762,515
Investment Income	13,508	100	100	100	100	100	100	100	100	100	100	100	14,608
Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Receipts	7,468,402	420,294	1,842,699	8,077,756	1,443,288	2,756,211	761,176	8,857,583	2,915,577	1,778,752	351,626	6,522,498	43,195,862
Refunds													
Assessment Refunds	990,915	-	-	-	-	-	-	-	-	-	-	-	990,915
Premium Refunds	7,150	9,794	42,560	21,055	12,698	43,131	18,198	10,498	43,095	17,242	7,846	39,656	272,925
Total Refunds	998,065	9,794	42,560	21,055	12,698	43,131	18,198	10,498	43,095	17,242	7,846	39,656	1,263,840
Expenses													
Medical Claim Expense	2,118,688	1,555,744	2,363,790	2,085,133	2,075,494	1,816,540	1,949,417	2,209,305	2,450,462	2,291,715	2,216,489	2,127,043	25,259,820
Pharmacy Claim Expense	980,258	909,901	1,135,601	1,042,389	1,004,084	1,067,292	1,128,465	1,091,867	1,048,319	1,011,332	1,022,025	1,070,100	12,511,635
PMPM Administrative Expense	83,778	77,788	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	938,636
Variable Administrative Expense	8,645	14,338	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	183,418
Salary and Benefits Expense	31,061	31,898	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,064	32,282	383,153
Prescription Administrative Expense	1,178	1,861	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	21,642
Miscellaneous Expense	3,508	5,875	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	124,337
Professional Fees	12,841	17,217	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	292,725
Total Expense	3,239,957	2,614,622	3,690,103	3,283,267	3,238,409	3,033,399	3,265,735	3,453,483	3,661,377	3,468,582	3,403,939	3,362,493	39,715,365
Available Cash Balance	7,253,817	5,049,695	3,159,731	7,933,164	6,125,345	5,805,027	3,282,270	8,675,871	7,886,975	6,179,904	3,119,745	6,240,094	
Inc(Dec) in Abandoned Property Reserve	-	-	-	-	-	-	-	-	-	-	-	-	-
Month Ending Cash Balance	7,253,817	5,049,695	3,159,731	7,933,164	6,125,345	5,805,027	3,282,270	8,675,871	7,886,975	6,179,904	3,119,745	6,240,094	

- (1) Assumes a Non-medicare medical claim expense trend of 6.5%. Assumes annual Medicare medical claim expense trend of 1% for both Basic and Basic Plus
- (2) Assumes a Non-medicare pharmacy claim expense trend of 8%. Assumes an annual Medicare pharmacy claim expense trended with no increase
- (3) Assumes a Non-medicare premium rate trended at a 3% increase. Assumes a Medicare premium rate increase of 3% for Basic and 4% for Basic Plus
- (4) Non-medicare enrollment projected to decrease by 2 members per month. Medicare Basic enrollment projected to increase 2 members per month, while Medicare Basic+ projected to drop 1 members per month.
- (5) Assumes assessments on March (\$9.0 M), July (\$10.5 M) and November (\$6.0 M) TOTAL \$25.5 M
- (6) 4-Week expense allowance is \$3.0 M based upon the actual data for the 12-month period ending in Dec of 2018
- (7) WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted

**Washington State Health Insurance Pool
2019 Administrative Expense
Budget Variance Analysis**

Budget	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Member Months: (1)													
Non-Medicare	316	314	312	310	308	306	304	303	301	299	297	295	3,666
Medicare Basic	957	961	965	969	973	977	981	985	989	993	997	1,001	11,748
Medicare Basic Plus	166	164	162	160	158	156	154	152	150	148	146	144	1,860
Total Membership	1,439	1,439	1,439	1,439	1,439	1,439	1,439	1,440	1,440	1,440	1,440	1,440	17,274
PMPM Administrative Expense (2)	78,255	77,788	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	933,113
Variable Administrative Expense (3)	14,937	14,338	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	189,710
Salary and Benefits Expense (4)	43,774	31,898	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,064	32,282	395,866
RX Benefit Management Fees	1,862	1,861	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	22,325
Miscellaneous Expense (5)	7,775	5,875	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	128,604
Professional Fees (6)	24,717	17,217	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	304,600
Total Budget Operating Expenses	\$171,319	\$148,976	\$190,711	\$155,746	\$158,830	\$149,567	\$187,853	\$152,311	\$162,596	\$165,534	\$165,424	\$165,350	\$1,974,218

Actual	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total
Member Months: (1)													
Non-Medicare	308												308
Medicare Basic	927												927
Medicare Basic Plus	161												161
Total Membership	1,396	-	-	-	-	-	-	-	-	-	-	-	1,396
PMPM Administrative Expense (2)	83,778												\$83,778
Variable Administrative Expense (3)	8,645												\$8,645
Salary and Benefits Expense (4)	31,061												\$31,061
RX Benefit Management Fees	1,178												\$1,178
Miscellaneous Expense (5)	3,508												\$3,508
Professional Fees (6)	12,841												\$12,841
Total Actual Operating Expenses	\$141,011	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$141,011

Variance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total
Member Months: (1)													
Non-Medicare	(8)												(8)
Medicare Basic	(30)												(30)
Medicare Basic Plus	(5)												(5)
Total Membership	(43)	-	-	-	-	-	-	-	-	-	-	-	(43)
PMPM Administrative Expense (2)	5,523												\$5,523
Variable Administrative Expense (3)	(6,292)												(\$6,292)
Salary and Benefits Expense (4)	(12,713)												(\$12,713)
RX Benefit Management Fees	(684)												(\$684)
Miscellaneous Expense (5)	(4,267)												(\$4,267)
Professional Fees (6)	(11,876)												(\$11,876)
Total Variance Expenses	(\$30,308)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$30,308)

WSHIP Financial Performance

CASH BASIS	Month Ending January 31, 2019			
	Projected	Actual	Variance	% Change
Membership	1,439	1,396	(43)	-3.0%
Avg Premium Receipt PMPM	\$908	\$694	(\$214)	-23.6%
Avg Medical Claim Expense PMPM	\$1,353	\$1,505	(\$152)	11.2%
Avg Pharmacy Claim Expense PMPM	\$755	\$702	\$53	-7.0%
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,200)	(\$1,513)	(\$313)	-26.1%
Avg Premium Receipt Less Avg Claim Expense Total	(\$1,726,639)	(\$2,112,148)	(\$385,509)	-22.3%
Variance Due to Changes in Membership			\$64,856	
Variance Due to Changes in Claim Expenses			(\$450,365)	

CASH BASIS	Year-To-Date January 31, 2019			
	Projected	Actual	Variance	% Change
Member Months	1,439	1,396	(43)	-3.0%
Avg Premium Receipt PMPM	\$908	\$694	(\$214)	-23.6%
Avg Medical Claim Expense PMPM	\$1,353	\$1,505	\$152	11.2%
Avg Pharmacy Claim Expense PMPM	\$755	\$702	(\$53)	-7.0%
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,200)	(\$1,513)	(\$313)	-26.1%
Avg Premium Receipt Less Avg Claim Expense Total	(\$1,726,639)	(\$2,112,148)	(\$385,509)	-22.3%
Variance Due to Changes in Membership			\$64,856	
Variance Due to Changes in Claim Expenses			(\$450,365)	

INCURRED BASIS	Year-To-Date January 31, 2019	Year-To-Date January 31, 2018
	Actual	Actual - Prior Year
Member Months	1,396	1,464
Avg Premium Income PMPM	\$885	\$794
Avg Medical Claim Expense PMPM (1)	\$1,951	\$2,619
Avg Pharmacy Claim Expense PMPM (2)	\$1,209	\$1,182
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$2,275)	(\$3,007)
Avg Premium Receipt Less Avg Claim Expense Total	(\$3,175,900)	(\$4,402,248)

(1) Incurred medical claims data totals \$2,723,927 which is derived from \$161,927 actual paid claims with dates of service between 01-01-19 and 01-31-19 and \$2,562,000 IBNR reserve.

(2) Incurred pharmacy claims data totals \$1,687,982 which is derived from \$816,982 actual paid claims with dates of service between 01-01-19 and 01-31-19 and \$871,000 IBNR reserve.