Washington State Health Insurance Pool Treasurer's Report July 2018 Financial Review

1. 2018 Interim II Assessment Required

An assessment of \$10.0 M was required to adequately fund the pool until the next scheduled assessment in November 2018. This assessment was approved by the Board of Directors on May 9, 2018 and generated on July 13, 2018 with invoices due August 13, 2018 except for the carriers who have installment payment arrangements, at which point the invoices are due in total by October 13, 2018. As of August 31, 2018, \$7.4 M of assessments have been collected, leaving \$2.6 M to be collected.

2. Financial Statements – July 2018

Balance Sheet

Cash on hand decreased by \$1.4 M or 29.8% from June 2018 to July 2018. The current cash position is \$3.3 M, which is above our current 4-week expense allowance of \$3.0 M. As of the end of July 2018, the entire \$3.3 M of cash is fully secured either through the FDIC insurance or by collateralized securities pledged by KeyBank. Cash position is discussed further in the Budgeted Cash Flow section below.

Total IBNR as of July 2018 is \$4.6 M. This is an increase of \$248 K or 5.7% from the prior month. Medical IBNR decreased \$97 K or 2.5% and pharmacy IBNR increased \$345 K or 77.9% from June 2018.

As of July 2018, the equity position of WSHIP is a positive \$8.1 M.

Income Statement

Total member months for July 2018 YTD are lower by 197 member months or 1.9% lower than July 2017 YTD. Member months are measured as the cumulative monthly member count (PMPM) over a period of time. The total incurred claim loss for July 2018 YTD is \$168 K or less than 1% lower than July 2017 YTD. Incurred claim loss represents the total medical and pharmacy claims expense as well as the change in unpaid losses (IBNR) and accrued loss adjustment for the period. For July 2018 YTD, the medical claims portion is \$722 K or 5.1% higher than July 2017 YTD, and the pharmacy claims portion is \$890 K or 10.3% lower than July 2017 YTD.

July 2018 YTD administrative expenses are \$75 K or 7.3% higher than the administrative expenses for July 2017 YTD. The ratio of administrative expenses as a percentage of total cost is 4.7% for July 2018 YTD as compared to 4.4% for July

YTD of the prior year. Total cost is calculated as total incurred claim loss less pharmacy rebates plus administrative expenses.

3. Budgeted Cash Flow – July 2018

The Budgeted Cash Flow document contains the budget (upper portion) as established in early 2018 and the actual (lower portion) cash flow results year-to-date.

The ending cash balance of \$3.3 M is \$926 K or 38.4% higher than the budgeted cash balance of \$2.4 M. Total net cash receipts for July 2018 YTD are \$577 K or 2.8% favorable to budget. Total YTD expenses are \$349 K or 1.5% favorable to budget. The YTD administrative expenses are \$53 K or 4.7% favorable to budget. Total YTD medical claims expense is \$581 K or 4.1% unfavorable to budget; while total YTD pharmacy claims expense is \$877 K or 10.3% favorable to budget.

4. Medicare vs. Non-Medicare Cash Flow – July 2018

As of July, the YTD Medicare member months total 7,655 and represent 76% of the combined WSHIP member months. The YTD Non-Medicare member months total 2,389 and account for 24% of the combined WSHIP member months. The YTD Medicare Loss Ratio is 177% while the YTD Non-Medicare Loss Ratio is 311%. On a cash basis, the YTD Claims PMPM is \$808 for Medicare members and \$6,770 for Non-Medicare members.

5. Cash Flow Forecast – 2018

The 2018 cash flow forecast was developed using the assumptions developed by Leif & Associates for membership, premium receipts, pharmacy and medical claim cost projections. The key drivers (membership, premiums, medical claims and pharmacy claims) in the budget portion were updated in December 2017 to reflect new projections from Liz Leif. All other projections were trended from previous years with the best information available as of current.

The cash flow re-forecast is a dynamic document and changes are made as better financial information is obtained. Actual results are illustrated through July 2018. For August 2018, preliminary figures for the key financial drivers (Premium Receipts, Assessment Receipts and Refunds, Medical Claims and Pharmacy Claims Expenses) are reported.

To ensure adequate funding, the current 2018 forecast is projecting an assessment of \$24.5 M which is a \$1.5 M or 5.8% decrease from the 2017 assessment of \$26.0 M.

6. Administrative Expense Budget

For July 2018, YTD administrative expenses are \$53 K or 4.7% favorable to budget (cash basis).

7. Financial Performance

July 2018 YTD member months are 1% higher than expected, average premium receipt PMPM is 17% higher than expected, average medical claims expense PMPM is 4% higher than expected and average pharmacy claims expense PMPM is 11% lower than anticipated.

On an incurred basis, the average YTD medical claims expense PMPM is \$1,335 as compared to \$1,452 on a cash basis. Also, on an incurred basis, the average YTD pharmacy claims expense PMPM is \$670 as compared to \$764 on a cash basis.

WASHINGTON STATE HEALTH INSURANCE POOL

Unaudited Balance Sheet as of July 31

Total	Enrol	Iment:	1	.446
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Assets:	<u>2018</u>	<u>2017</u>
Cash Premiums Receivable Assessments Receivable Grants Receivable Prepaid Expense	\$ 3,333,486 128,589 9,804,722 -	\$ 6,643,448 95,943 8,688,018 -
Total Assets	\$ 13,266,797	\$ 15,427,409
Liabilities and Unassigned Surplus: Reserve for Unpaid Losses - Medical Reserve for Unpaid Losses - Pharmacy Accrued Loss Adjustment Premiums Received in Advance	\$ 3,805,000 788,000 334,000 134,943	\$ 4,215,000 1,010,000 322,000 1,507,901
Assessments Payable Accrued Expenses Abandonad Claim Basarus	125,921	132,776
Abandoned Claim Reserve Total Liabilities	\$ 2,084 5,189,947	\$ 7,207,574
Unassigned Surplus	8,076,850	8,219,835
Total Liabilities and Unassigned Surplus	\$ 13,266,797	\$ 15,427,409

WASHINGTON STATE HEALTH INSURANCE POOL

Unaudited Statement of Operations July 1 to July 31

	<u>2018</u>	<u>2017</u>
Total Member Months	10,044	10,241
Premium Income Earned	\$ 8,794,940	\$ 7,077,208
Pharmacy Rebate Income Grant Income	253,118 -	109,084
Incurred Claim Loss - Medical Incurred Claim Loss - Pharmacy Total Incurred Claim Loss	\$ 14,750,764 7,755,723 22,506,487	 14,028,490 8,646,046 22,674,536
Operating Expenses:		
Fixed (PMPM) Administrative Expense Variable Administrative Expense Salary and Benefit Expense Prescription Administrative Expense Miscellaneous Expense Professional Fee Expense	\$ 566,518 87,731 228,727 12,739 54,092 152,055	\$ 549,393 91,904 204,163 15,135 67,450 98,706
Total Operating Expenses	\$ 1,101,863	\$ 1,026,751
Underwriting Gain (Loss)	(14,560,292)	(16,514,994)
Investment Income Other Income	58,136 -	35,220 -
Changes to Unassigned Surplus	\$ (14,502,156)	\$ (16,479,774)

WASHINGTON STATE HEALTH INSURANCE POOL

Unaudited Statement of Changes in Unassigned Surplus July 1 to July 31

	<u>2018</u>	<u>2017</u>
Unassigned Surplus at Beginning of Year Changes to Unassigned Surplus Member Assessments	\$ 5,579,006 (14,502,156) 17,000,000	\$ 6,062,256 (16,479,774) 18,637,353
Unassigned Surplus	\$ 8,076,850	\$ 8,219,835

WSHIP 2018 Budgeted Cashflow

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JULY YTD	TOTAL
Enrollment Count	1,427	1,425	1,424	1,423	1,422	1,421	1,420	1,419	1,418	1,417	1,416	1,415	9,962	17,04
Cash Balance													·	
BEGINNING OF MONTH	5,683,892	7,821,970	5,762,831	4,290,580	8,058,986	6,042,335	5,187,661	2,407,738	7,725,197	7,160,944	5,599,774	2,660,597		
Receipts														
Premium Receipts	1,332,619	484,426	1,868,094	743,157	507,333	1,799,134	749,543	559,343	1,652,295	736,555	365,649	357,599	7,484,305	11,155,74
Grant Revenue	1,002,010		1,000,004	-	-	1,700,104	-	-	-	-	-	-	7,404,000	11,100,74
Pharmacy Rebate Income		-	50,000	-	-	50,000		-	50,000			50,000	100,000	200,00
Claim Refunds Receipts	35,695	33,990	34,807	33,840	33,651	34,698	35,909	34,265	34,501	35,016	34,221	33,780	242,590	414,37
Assessment Receipts	4,131,528	2,000,000	-	6,400,000	800,000	800,000	-	8,000,000	1,000,000	1,000,000	-	6,000,000	14,131,528	30,131,52
Investment Income	100	100	100	100	100	100	100	100	100	100	100	100	700	1,20
Other Income	<u> </u>		-	-	-	-	-	-	-	-	-	-	-	
Total Receipts	5,499,942	2,518,517	1,953,000	7,177,096	1,341,083	2,683,932	785,552	8,593,708	2,736,895	1,771,670	399,971	6,441,478	21,959,123	41,902,84
Refunds														
Assessment Refunds		1,238,834	-	-	-	-	-	-	-	-	-	-	1,238,834	1,238,83
Premium Refunds	59,306	12,111	46,702	18,579	12,683	44.978	18,739	13.984	41,307	18.414	9,141	8,940	213,098	304,88
Total Refunds	59,306	1,250,945	46,702	18,579	12,683	44,978	18,739	13,984	41,307	18,414	9,141	8,940	1,451,932	1,543,71
Expenses	,	,		,, ,	,	,			,				, . ,	
Medical Claims	1,928,839	1,999,438	2,047,458	1,990,559	1,979,445	2,041,061	2,112,313	2,015,589	2,029,452	2,059,756	2,013,026	1,987,039	14,099,113	24,203,97
Pharmacy Claims	1,207,747	1,156,955	1,169,031	1,252,631	1,216,972	1,305,070	1,246,530	1.095.919	1,070,347	1,087,264	1,151,857	1,157,980	8,554,936	14,118,30
Fixed (PMPM) Admin	79,539	77,250	77,172	77,095	77,019	76,944	76,869	76,794	76,721	76,648	76,575	76,504	541,888	925,13
Variable Admin	14,278	21,168	13,658	13,648	13,639	13,629	14,620	13,610	14,601	13,592	20,583	13,573	104,640	180,59
Salary and Benefits	44,812	33,660	32,940	32,940	32,940	32,940	32,940	32,940	32,940	32,940	32,940	33,151	243,170	408,08
Prescription Admin	1.852	1.850	1.848	1.846	1.845	1.843	1.841	1.839	1.838	1.836	1.834	1.833	12,924	22.10
Miscellaneous	10,625	6,525	9,075	6,525	8,325	7,275	27,257	7,208	9,075	15,525	8,325	23,082	75,607	138,82
Professional Fees	14,867	29,867	27,367	14,867	14,867	14,867	34,367	18,367	24,867	26,867	24,867	15,367	151,067	261,40
Total Expense	3,302,558	3,326,712	3,378,549	3,390,111	3,345,051	3,493,629	3,546,736	3,262,266	3,259,840	3,314,427	3,330,006	3,308,528	23,783,345	40,258,41
Month Ending Cash Balance	\$ 7,821,970 \$	5,762,831	\$ 4,290,580 \$	8,058,986 \$	6,042,335	5,187,661	\$ 2,407,738	\$ 7,725,197	\$ 7,160,944	\$ 5,599,774	\$ 2,660,597	\$ 5,784,607		
													"	
Actual	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL YTD	
Enrollment Count	1,464	1,410	1,415	1,448	1,426	1,435	1,446						10,044	
Cash Balance														
BEGINNING OF MONTH	5,683,892	8,281,836	8,297,715	5,976,023	6,323,728	5,518,029	4,745,870							
Receipts														
Premium Receipts	2,379,633	463,465	1,804,956	892,938	538,497	1,829,146	771,782							
Grant Revenue													8,680,417	
Pharmacy Rebate Income			-	-	-		-						8,680,417 -	
	-	117,625	-	-	114,009	-	21,484						8,680,417 - 253,118	
Claim Refunds Receipts	13,537	5,798	- - 17,382	- - 16,471	18,822	6,510	21,484 14,839						253,118 93,359	
Assessment Receipts	3,432,332	5,798 2,035,100	17,382	3,549,006	18,822 2,530,924	6,510 603,144	21,484 14,839 662,452						253,118 93,359 12,812,958	
Assessment Receipts Investment Income		5,798			18,822	6,510	21,484 14,839						253,118 93,359	
Assessment Receipts Investment Income Other Income	3,432,332 9,077 -	5,798 2,035,100 8,241	17,382 - 8,502 -	3,549,006 8,065	18,822 2,530,924 9,420	6,510 603,144 7,851	21,484 14,839 662,452 6,981						253,118 93,359 12,812,958 58,136	
Assessment Receipts Investment Income	3,432,332	5,798 2,035,100	17,382	3,549,006	18,822 2,530,924	6,510 603,144	21,484 14,839 662,452						253,118 93,359 12,812,958	
Assessment Receipts Investment Income Other Income Total Receipts	3,432,332 9,077 -	5,798 2,035,100 8,241	17,382 - 8,502 -	3,549,006 8,065 - 4,466,480	18,822 2,530,924 9,420	6,510 603,144 7,851	21,484 14,839 662,452 6,981						253,118 93,359 12,812,958 58,136	
Assessment Receipts Investment Income Other Income	3,432,332 9,077 - 5,834,579	5,798 2,035,100 8,241 - 2,630,229	17,382 - 8,502 - 1,830,839	3,549,006 8,065 - 4,466,480 724,986	18,822 2,530,924 9,420 3,211,672	6,510 603,144 7,851 - 2,446,651	21,484 14,839 662,452 6,981						253,118 93,359 12,812,958 58,136 - 21,897,987	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds	3,432,332 9,077 5,834,579	5,798 2,035,100 8,241 2,630,229	17,382 - 8,502 - 1,830,839 - 20,875	3,549,006 8,065 - 4,466,480 724,986 14,817	18,822 2,530,924 9,420 - 3,211,672 - 8,237	6,510 603,144 7,851 - 2,446,651	21,484 14,839 662,452 6,981 - 1,477,538						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds	3,432,332 9,077 - 5,834,579	5,798 2,035,100 8,241 - 2,630,229	17,382 - 8,502 - 1,830,839	3,549,006 8,065 - 4,466,480 724,986	18,822 2,530,924 9,420 3,211,672	6,510 603,144 7,851 - 2,446,651	21,484 14,839 662,452 6,981						253,118 93,359 12,812,958 58,136 - 21,897,987	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds	3,432,332 9,077 5,834,579 21,207 21,207	5,798 2,035,100 8,241 - 2,630,229 - 1,239 1,239	17,382 - 8,502 - 1,830,839 - 20,875 20,875	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803	18,822 2,530,924 9,420 - 3,211,672 - 8,237 8,237	6,510 603,144 7,851 - 2,446,651 - 16,935 16,935	21,484 14,839 662,452 6,981 1,477,538 5,966 5,966						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733	5,798 2,035,100 8,241 - 2,630,229 - 1,239 1,239	17,382 8,502 1,830,839 20,875 20,875 2,244,525	3,549,006 8,065 4,466,480 724,986 14,817 739,803 2,249,235	18,822 2,530,924 9,420 - 3,211,672 8,237 8,237 2,842,524	6,510 603,144 7,851 2,446,651 - 16,935 16,935	21,484 14,839 662,452 6,981 1,477,538 5,966 5,966						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875	5,798 2,035,100 8,241 - 2,630,229 - 1,239 1,239 1,516,198 944,447	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803	18,822 2,530,924 9,420 - 3,211,672 8,237 8,237 8,237 2,842,524 914,034	6,510 603,144 7,851 - 2,446,651 - 16,935 16,935 1,948,086 1,087,090	21,484 14,839 662,452 6,981 1,477,538 - 5,966 5,966 1,779,810 972,016						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145	5,798 2,035,100 8,241 - 2,630,229 - 1,239 1,239 1,516,198 944,447 79,920	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 80,390	3,549,006 8,065 4,466,480 724,986 14,817 739,803 2,249,235	18,822 2,530,924 9,420 - 3,211,672 - 8,237 8,237 8,237 2,842,524 914,034 165,609	6,510 603,144 7,851 2,446,651 - 16,935 16,935 1,948,086 1,087,090 81,734	21,484 14,839 662,452 6,981 1,477,538 5,966 5,966 1,779,810 972,016 77,564						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,663 14,680,110 7,677,735 554,363	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin Variable Admin	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145 16,497	5,798 2,035,100 8,241 - 2,630,229 - 1,239 1,239 1,516,198 944,447 79,920 10,456	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 80,390 13,640	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803 2,249,235 1,077,004	18,822 2,530,924 9,420 3,211,672 8,237 8,237 2,842,524 914,034 165,609 30,850	6,510 603,144 7,851 2,446,651 16,935 16,935 1,948,086 1,087,090 81,734 17,427	21,484 14,839 662,452 6,981 1,477,538 5,966 5,966 1,779,810 972,016 77,564 7,973						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735 554,363 96,843	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin Variable Admin Salary and Benefits	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145 16,497 45,297	5,798 2,035,100 8,241 - 2,630,229 1,239 1,239 1,516,198 944,447 79,920 10,456 30,624	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 80,390 13,640 30,567	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803 2,249,235 1,077,004 - 30,826	18,822 2,530,924 9,420 3,211,672 8,237 8,237 2,842,524 914,034 165,609 30,850 30,723	6,510 603,144 7,851 2,446,651 16,935 16,935 1,948,086 1,087,090 81,734 17,427 30,701	21,484 14,839 662,452 6,981 1,477,538 1,477,538 5,966 5,966 1,779,810 972,016 77,564 7,973 30,067						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735 554,363 96,843 228,806	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin Variable Admin Salary and Benefits Prescription Admin	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145 16,497 45,297 1,634	5,798 2,035,100 8,241 2,630,229 1,239 1,239 1,516,198 944,447 79,920 10,456 30,624 1,686	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 13,640 30,567 1,838	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803 2,249,235 1,077,004 - 30,826 1,411	18,822 2,530,924 9,420 3,211,672 8,237 8,237 2,842,524 914,034 165,609 30,850 30,723 1,547	6,510 603,144 7,851 2,446,651 	21,484 14,839 662,452 6,981 1,477,538 5,966 5,966 1,779,810 972,016 77,564 7,973 30,067 1,357						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735 554,363 96,843 228,806 11,109	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin Variable Admin Salary and Benefits Prescription Admin Miscellaneous	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145 16,497 45,297 1,634 5,278	5,798 2,035,100 8,241 - 2,630,229 - 1,239 1,516,198 944,447 79,920 10,456 30,624 1,686 9,172	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 80,390 13,640 30,567 1,838 (207)	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803 2,249,235 1,077,004 - 30,826 1,411 6,349	18,822 2,530,924 9,420 9,420 3,211,672 8,237 8,237 2,842,524 914,034 165,609 30,723 1,547 7,490	6,510 603,144 7,851 2,446,651 16,935 16,935 1,948,086 1,087,090 81,734 17,427 30,701 1,636 9,220	21,484 14,839 662,452 6,981 1,477,538 1,477,538 5,966 5,966 1,779,810 972,016 77,564 7,973 30,067 1,357 4,242						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735 554,363 96,843 228,806 11,109 41,544	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin Variable Admin Salary and Benefits Prescription Admin Miscellaneous Professional Fees	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145 16,497 45,297 1,634 5,278 5,970	5,798 2,035,100 8,241 - 2,630,229 1,239 1,516,198 944,447 79,920 10,456 30,624 1,686 9,172 20,607	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 80,390 13,640 30,567 1,838 (207) 49,635	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803 2,249,235 1,077,004 - 30,826 1,411 6,349 14,148	18,822 2,530,924 9,420 3,211,672 3,211,672 8,237 2,842,524 914,034 165,609 30,850 30,723 1,547 7,490 16,356	6,510 603,144 7,851 2,446,651 16,935 16,935 1,948,086 1,087,090 81,734 17,427 30,701 1,636 9,220 25,981	21,484 14,839 662,452 6,981 1,477,538 1,477,538 5,966 5,966 1,779,810 972,016 77,564 7,973 30,067 1,357 4,242 10,925						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735 554,363 96,843 228,806 11,109 41,544 143,620	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin Variable Admin Salary and Benefits Prescription Admin Miscellaneous Professional Fees Total Expense	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145 16,497 45,297 1,634 5,278 5,970 3,215,428	5,798 2,035,100 8,241 - 2,630,229 1,239 1,239 1,516,198 944,447 79,920 10,456 30,624 1,686 9,172 20,607 2,613,110	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 80,390 13,640 30,567 1,838 (207) 49,635 4,131,656	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803 2,249,235 1,077,004 - 30,826 1,411 6,349 14,148 3,378,973	18,822 2,530,924 9,420 3,211,672 8,237 8,237 2,842,524 914,034 165,609 30,850 30,723 1,547 7,490 16,356 4,009,133	6,510 603,144 7,851 2,446,651 16,935 16,935 1,948,086 1,087,090 81,734 17,427 30,701 1,636 9,220 25,981 3,201,875	21,484 14,839 662,452 6,981 1,477,538 1,477,538 5,966 5,966 1,779,810 972,016 77,564 7,973 30,067 1,357 4,242 10,925 2,883,955						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735 554,363 96,843 228,806 11,109 41,544	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Retunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin Variable Admin Salary and Benefits Prescription Admin Miscellaneous Professional Fees Total Expense Available Cash Balance	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145 16,497 45,297 1,634 5,278 5,970	5,798 2,035,100 8,241 - 2,630,229 1,239 1,516,198 944,447 79,920 10,456 30,624 1,686 9,172 20,607	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 80,390 13,640 30,567 1,838 (207) 49,635	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803 2,249,235 1,077,004 - 30,826 1,411 6,349 14,148	18,822 2,530,924 9,420 3,211,672 3,211,672 8,237 2,842,524 914,034 165,609 30,850 30,723 1,547 7,490 16,356	6,510 603,144 7,851 2,446,651 16,935 16,935 1,948,086 1,087,090 81,734 17,427 30,701 1,636 9,220 25,981	21,484 14,839 662,452 6,981 1,477,538 1,477,538 5,966 5,966 1,779,810 972,016 77,564 7,973 30,067 1,357 4,242 10,925						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735 554,363 96,843 228,806 11,109 41,544 143,620	
Assessment Receipts Investment Income Other Income Total Receipts Refunds Assessment Refunds Premium Refunds Total Refunds Expenses Medical Claims Pharmacy Claims Fixed (PMPM) Admin Variable Admin Salary and Benefits Prescription Admin Miscellaneous	3,432,332 9,077 5,834,579 21,207 21,207 2,099,733 971,875 69,145 16,497 45,297 1,634 5,278 5,970 3,215,428	5,798 2,035,100 8,241 - 2,630,229 1,239 1,239 1,516,198 944,447 79,920 10,456 30,624 1,686 9,172 20,607 2,613,110	17,382 8,502 1,830,839 20,875 20,875 2,244,525 1,711,269 80,390 13,640 30,567 1,838 (207) 49,635 4,131,656	3,549,006 8,065 - 4,466,480 724,986 14,817 739,803 2,249,235 1,077,004 - 30,826 1,411 6,349 14,148 3,378,973	18,822 2,530,924 9,420 3,211,672 8,237 8,237 2,842,524 914,034 165,609 30,850 30,723 1,547 7,490 16,356 4,009,133	6,510 603,144 7,851 2,446,651 16,935 16,935 1,948,086 1,087,090 81,734 17,427 30,701 1,636 9,220 25,981 3,201,875	21,484 14,839 662,452 6,981 1,477,538 1,477,538 5,966 5,966 1,779,810 972,016 77,564 7,973 30,067 1,357 4,242 10,925 2,883,955						253,118 93,359 12,812,958 58,136 21,897,987 724,986 89,277 814,263 14,680,110 7,677,735 554,363 96,843 228,806 11,109 41,544 143,620	

WSHIP 2018 Budgeted Cashflow

Variance to Budget	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL YTD
Favorable/(Unfavorable)													
Enrollment Count	37	(15)	(9)	25	4	14	26						8
Receipts													
Premium Receipts	1,047,014	(20,961)	(63,138)	149,781	31,164	30,012	22,239						1,196,11
Grant Revenue		-	-	-	-	-	-						-
Pharmacy Rebate Income		117,625	(50,000)	-	114,009	(50,000)	21,484						153,11
Claim Refunds Receipts	(22,159)	(28,192)	(17,425)	(17,368)	(14,828)	(28,188)	(21,070)						(149,23
Assessment Receipts	(699,196)	35,100		(2,850,994)	1,730,924	(196,856)	662,452						(1,318,57
Investment Income	8,977	8,141	8,402	7,965	9,320	7,751	6,881						57,43
Other Income	-	-	-	-	-	-	-						-
Total Receipts	334,636	111,712	(122,161)	(2,710,616)	1,870,589	(237,282)	691,986						(61,13
Refunds													
Assessment Refunds		1,238,834		(724,986)	-	-	-						513,84
Premium Refunds	38,099	10,872	25,827	3,762	4,446	28,043	12,772						123,82
Total Refunds	38,099	1,249,706	25,827	(721,224)	4,446	28,043	12,772						637,66
Expenses													
Medical Claims	(170,894)	483,240	(197,067)	(258,675)	(863,079)	92,975	332,503						(580,99
Pharmacy Claims	235,872	212,508	(542,237)	175,627	302,938	217,980	274,514						877,20
Fixed (PMPM) Admin	10,394	(2,670)	(3,218)	77,095	(88,590)	(4,790)	(695)						(12,47
Variable Admin	(2,219)	10,712	18	13,648	(17,211)	(3,798)	6,647						7,79
Salary and Benefits	(485)	3,035	2,373	2,114	2,217	2,239	2,872						14,36
Prescription Admin	218	164	10	436	298	206	484						1,81
Miscellaneous	5,347	(2,647)	9,282	176	835	(1,945)	23,015						34,06
Professional Fees	8,897	9,260	(22,268)	719	(1,489)	(11,114)	23,442						7,44
Total Expense	87,130	713,601	(753,107)	11,139	(664,083)	291,754	662,781						349,21
Available Cash Balance	459,865	2,534,884	1,685,443	(1,735,258)	(524,306)	(441,791)	925,748						
Inc(Dec) in Abandoned	459,005	2,004,004	1,000,440	(1,733,236)	(324,300)	(441,731)	323,740						
Property Reserve						-							
Month Ending Cash Balance	459,865	2,534,884	1,685,443	(1,735,258)	(524,306)	(441,791)	925,748						

⁽¹⁾ Assumes a Non-medicare medical claim expense trend of 6%. Assumes an annual Medicare medical claim expense trend of 6%.

⁽²⁾ Assumes a Non-medicare pharmacy claim expense trend of 15%. Assumes an annual Medicare pharmacy claim expense trend of 0% for Basic and Basic Plus.

⁽³⁾ Assumes a Non-medicare premium rate trended at a 18% increase. Assumes a Medicare premium rate increase of 0.3% for Basic and 1.5% for Basic Plus.

⁽⁴⁾ Non-medicare enrollment projected to decrease by 2 members per month. Medicare Basic enrollment projected to increase 3 members per month, while Medicare Basic+ projected to drop 2 members per month.

⁽⁵⁾ Assumes assessments on March (\$8.0 M), July (\$10.0 M) and November (\$7.5 M) TOTAL \$25.5 N $\,$

^{(6) 4-}Week expense allowance is \$3.2 M based upon the actual data for the 12-month period ending in Dec of 2018.

⁽⁷⁾ WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted.

WSHIP 2018
Medicare vs. Non-Medicare Cash Flow

	January	February	March	April	May	June	July	August	September	October	November	December	YTD
Medicare Enrollment Count	1,113	1,065	1,073	1,107	1,088	1,098	1,111						7,655
Emoninent Count	1,113	1,003	1,073	1,107	1,000	1,070	.,						7,033
Premiums	750,451	342,924	328,037	695,128	379,149	369,562	621,574						3,486,826
Medical Claims	747,998	700,875	897,894	815,399	827,232	857,997	740,574						5,587,969
RX Claims	80,135	84,195	137,724	83,988	74,962	69,582	65,772						596,359
Total Claims	828,134	785,070	1,035,618	899,387	902,194	927,580	806,346	-	-	-	-	-	6,184,328
Income/Loss	(77,683)	(442,146)	(707,581)	(204,259)	(523,045)	(558,017)	(184,772)	-	-	-	-	-	(2,697,502)
Loss Ratio	110%	229%	316%	129%	238%	251%	130%						177%
Claims PMPM	744	737	965	812	829	845	726						808
Non Medicare													
Enrollment Count	351	345	342	341	338	337	335						2,389
Premiums	1,629,182	120,541	1,476,919	197,810	159,348	1,459,583	150,207						5,193,591
Medical Claims	1,351,735	815,323	1,346,631	1,433,836	2,015,292	1,090,089	1,039,236						9,092,142
RX Claims	891,739	860,252	1,573,545	993,017	839,072	1,017,508	906,244						7,081,376
Total Claims	2,243,475	1,675,575	2,920,175	2,426,853	2,854,364	2,107,597	1,945,480	-	-	-	-	-	16,173,519
Income/Loss	(614,293)	(1,555,034)	(1,443,256)	(2,229,043)	(2,695,016)	(648,014)	(1,795,272)	-	-	-	-	-	(10,979,928)
Loss Ratio	138%	1390%	198%	1227%	1791%	144%	1295%						311%
Claims PMPM	6,392	4,857	8,539	7,117	8,445	6,254	5,807						6,770
Combined Medicare/	Non Medicare												
Enrollment Count	1,464	1,410	1,415	1,448	1,426	1,435	1,446	-	-	-	-	-	10,044
Premiums	2,379,633	463,465	1,804,956	892,938	538,497	1,829,146	771,782	-	-	-	-	-	8,680,416
Medical Claims	2,099,733	1,516,198	2,244,525	2,249,235	2,842,524	1,948,086	1,779,810	-	-	-	-	-	14,680,113
RX Claims	971,875	944,447	1,711,269	1,077,004	914,034	1,087,090	972,016	-	-	-	-	-	7,677,735
Total Claims	3,071,608	2,460,645	3,955,793	3,326,239	3,756,558	3,035,177	2,751,826	-	-	-	-	-	22,357,849
Income/Loss	(691,975)	(1,997,180)	(2,150,837)	(2,433,301)	(3,218,061)	(1,206,031)	(1,980,044)	-	-	-	-	-	(13,677,432)
Loss Ratio	129%	531%	219%	373%	698%	166%	357%						258%
Claims PMPM	2,098	1,745	2,796	2,297	2,634	2,115	1,903						2,226
C.C 1 1411 141	2,030	1,7 43	2,730	_,,	2,034	2,113	1,505						2,220

Notes:

¹⁾ Premiums, Medical Claims and RX Claims are cash basis figures.

²⁾ Premium amounts include premium refunds.

³⁾ Medical Claim amounts include claim refunds.

Washington State Health Insurance Pool 2018 Cash Flow Forecast

Medicare Forminent (Basica And Basic-) 1,113 1,065 1,073 1,107 1,088 1,098 1,111 1,092 1,093 1,094 1,095 1,096 13,127 1,016 1,416 1,415 1,446 1,419 1,418 1,417 1,416 1,415 1,712 1,														
Trolleant: Front-Microse Front-Miner (Roice and Indian-1) Sept. 1,112 Sept. 1,113 Sept. 1,11	Forecast - Updated 11/30/2017													
Non-Markater Furniffer (Bax am Rinks) 351 345 342 341 338 337 335 327 325 323 321 339 4,000		JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
Medicar Frundmet (Basic and Basics) 1,113 1,046 1,1410 1,1415 1,1420 1,446 1,419 1,446 1,419 1,446 1,419 1,446 1,419 1,446 1,419 1,446 1,419 1,446 1,419 1,446 1,419 1,418 1,411 1,416 1,415 1,418 1,4	Enrollment:													
Table Foreigness Count 1,464 1,410 1,415 1,448 1,426 1,435 1,446 1,419 1,418 1,417 1,416 1,415 1,416 1,416 1,416 1,416 1,415 1,416														4,004
Cash Balance BEGINNING OF MONTH 5,683,892 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 Recipts Premium Recorpts 2,379,633 463,465 1,804,996 892,938 538,497 1,829,146 771,762 445,248 1,887,991 81,404 1,877,00 81,404 1,877,00 81,404 1,877,00 81,404 1,877,00 1,804,996 1,833,97 1,829,146														
BECHNING OF MONTH S,683,892 8,281,836 8,297,715 5,976,023 6,223,728 5,518,029 4,745,870 3,333,486 7,582,71 7,593,344 6,044,02 3,155,975	Total Enrollment Count	1,464	1,410	1,415	1,448	1,426	1,435	1,446	1,419	1,418	1,417	1,416	1,415	17,129
Recipits Permum Riccipits 2,379,633 463,465 1,804,956 892,938 538,497 1,829,146 771,782 445,248 1,887,501 841,404 417,700 408,503 12,680,777 12,680,777 12,680,777 14,680,777 14,680,777 14,680,777 14,680,777 14,680,777 14,680,777 15	Cash Balance													
Permium Recolpts 2,379,633 463,465 1,904,956 892,938 538,497 1,829,146 771,782 445,248 1,807,501 841,404 417,700 408,503 12,680,775 Garat Revenue	BEGINNING OF MONTH	5,683,892	8,281,836	8,297,715	5,976,023	6,323,728	5,518,029	4,745,870	3,333,486	7,838,271	7,503,344	6,044,402	3,155,975	
Grant Revenue	Receipts													
Pharmacy Rebale Income 117,625 - 114,009 - 21,484 - 50,000 - 50,000 333,115	Premium Receipts	2,379,633	463,465	1,804,956	892,938	538,497	1,829,146	771,782	445,248	1,887,501	841,404	417,700	408,503	12,680,773
Claim Refunds Receipts 13,537 5,798 17,382 16,471 18,822 6,510 14,839 40,192 34,501 35,016 34,221 33,780 271,066 Assessment Receipts 3,432,332 2,035,100 - 3,549,006 2,530,924 603,144 662,452 8,000,000 1,000,000 1,000,000 - 6,000,000 28,812,795 Investment Income 9,077 8,241 8,502 8,065 9,420 7,851 6,981 100 100 100 100 100 56,300,000 Cloer Income	Grant Revenue	-	-	-	-	-	-		-	-		- 1	-	_
Assessment Receipts 3,432,332 2,035,100 - 3,549,006 2,530,924 603,144 662,452 8,000,000 1,000,000 1,000,000 - 6,000,000 28,812,955 [Investment Income 9,077 8,241 8,502 8,065 9,420 7,851 6,981 100 100 100 100 100 100 100 58,636 (1) 100 100 100 100 100 100 100 100 100 1	Pharmacy Rebate Income	-	117,625	-	-	114,009	-	21,484	-	50,000	-	-	50,000	353,118
Investment Income 9,077 8,241 8,502 8,065 9,420 7,851 6,981 100 100 100 100 100 100 100 58,630 100	Claim Refunds Receipts	13,537	5,798	17,382	16,471	18,822	6,510	14,839	40,192	34,501	35,016	34,221	33,780	271,069
Investment Income 9,077 8,241 8,502 8,065 9,420 7,851 6,981 100 100 100 100 100 100 100 58,630 100	Assessment Receipts	3,432,332	2,035,100	-	3,549,006	2,530,924	603,144	662,452	8,000,000	1,000,000	1,000,000	-	6,000,000	28,812,958
Other Income Total Receipts 5,834,579 2,630,229 1,830,839 4,466,480 3,211,672 2,446,651 1,477,538 8,485,540 2,972,102 1,876,520 452,021 6,492,383 42,176,555 Refunds Assessment Refunds 724,986 724,986 Total Refunds 21,207 1,239 20,875 14,817 8,237 16,935 5,966 11,131 47,188 21,035 10,442 10,213 189,286 Total Refunds 21,207 1,239 20,875 739,803 8,237 16,935 5,966 11,131 47,188 21,035 10,442 10,213 194,277 Expenses Medical Claim Expense 2,099,733 1,516,198 2,244,525 2,249,235 2,842,524 1,948,086 1,779,810 2,364,230 2,029,452 2,059,756 2,013,026 1,987,039 25,133,612 Pharmacy Claim Expense 971,875 944,447 1,711,269 1,077,004 914,034 1,087,090 972,016 1,454,637 1,070,347 1,087,264 1,151,857 1,559,464 Warfable Administrative Expense 69,145 79,920 80,390 - 165,609 81,734 77,564 76,74 76,721 76,648 76,575 76,504 937,002 Warfable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,883 13,573 172,807 Pherscription Administrative Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 32,940 32,940 32,940 33,151 393,114 Prescription Administrative Expense 5,278 9,172 (207) 6,349 7,490 9,220 4,242 7,208 9,075 15,525 8,325 23,082 104,785 Professional Fees 5,970 2,0607 49,635 14,148 16,356 2,5981 10,925 18,367 24,867 24,867 24,867 15,367 253,955 Total Expense 8,281,836 8,297,715 5,960,23 6,323,728 5,518,029 4,745,870 3,333,866 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandonde Property Reserve	Investment Income			8.502			7.851		100	100	100	100		58,636
Total Receipts 5,834,579 2,630,229 1,830,839 4,466,480 3,211,672 2,446,651 1,477,538 8,485,540 2,972,102 1,876,520 452,021 6,492,383 42,176,555 Refunds Assessment Refunds 724,986 724,986 7		-			-			-	-		-	-	-	-
Refunds Assessment Refunds 21,207 1,239 20,875 14,817 8,237 16,935 5,966 11,131 47,188 21,035 10,442 10,213 189,286 Total Refunds 21,207 1,239 20,875 739,803 8,237 16,935 5,966 11,131 47,188 21,035 10,442 10,213 189,286 Total Refunds 21,207 1,239 20,875 739,803 8,237 16,935 5,966 11,131 47,188 21,035 10,442 10,213 189,286 Experises Medical Claim Expense 971,875 944,447 1,711,269 1,077,004 914,034 1,087,090 972,016 1,454,637 1,070,347 1,087,264 1,151,857 1,157,860 13,599,822 PMPM Administrative Expense 69,145 79,920 80,390 - 165,609 81,734 77,564 76,794 76,721 76,648 76,575 76,504 937,607 Variable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,583 13,573 172,802 Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,667 32,940 32,940 32,940 32,940 33,940 33,940 33,940 32,940 33,940 32,940 33,940 32,940 33,940 32,940 33,940 33,940 32,940 33,940 32,940 33,940 32,940 33,940 32,940 33,943 1,833 1,333 1,72 1,72,802		5.834.579	2.630.229	1.830.839	4.466.480	3.211.672	2.446.651	1.477.538	8.485.540	2.972.102	1.876.520	452.021	6.492.383	42.176.553
Premium Refunds 21,207 1,239 20,875 14,817 8,237 16,935 5,966 11,131 47,188 21,035 10,442 10,213 189,286 Total Refunds 21,207 1,239 20,875 739,803 8,237 16,935 5,966 11,131 47,188 21,035 10,442 10,213 914,273 Expenses Medical Claim Expense 2,099,733 1,516,198 2,244,525 2,249,235 2,842,524 1,948,086 1,779,810 2,364,230 2,029,452 2,059,756 2,013,026 1,987,039 25,133,612 Pharmacy Claim Expense 971,875 944,447 1,711,269 1,077,004 914,034 1,087,090 972,016 1,454,637 1,070,347 1,087,264 1,151,857 1,157,980 13,599,820 Wariable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,883 13,573 172,800 Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 32,940 32,940 32,940 33,151 393,716 Prescription Administrative Expense 1,634 1,686 1,838 1,411 1,547 1,636 1,357 1,839 1,838 1,836 1,834 1,833 20,290 Professional Fees 5,278 9,172 (207) 6,349 7,490 9,220 4,242 7,208 9,075 15,525 8,325 3,835 20,990 Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 24,867 24,867 15,367 253,955 Total Expense 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve -		-	-	-	724.986			-		-	-			724,986
Total Refunds 21,207 1,239 20,875 739,803 8,237 16,935 5,966 11,131 47,188 21,035 10,442 10,213 914,277 Expenses Medical Claim Expense 2,099,733 1,516,198 2,244,525 2,249,235 2,842,524 1,948,086 1,779,810 2,364,230 2,029,452 2,059,756 2,013,026 1,987,039 25,133,612 Pharmacy Claim Expense 971,875 944,447 1,711,269 1,077,004 914,034 1,087,090 972,016 1,454,637 1,070,347 1,087,264 1,151,857 1,157,980 13,599,820 PMPM Administrative Expense 69,145 79,920 80,390 - 165,609 81,734 77,564 76,794 76,721 76,648 76,757 76,504 937,605 Variable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,583 13,573 172,807 Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 32,9	Assessment Refunds	-	-	-	•			-	-	-	-		-	724,986
Expenses Medical Claim Expense Pharmacy Claim Expense 971,875 944,447 1,711,269 1,077,004 914,034 1,087,090 972,016 1,454,637 1,070,347 1,087,264 1,151,857 1,157,980 13,599,820 PMPM Administrative Expense 69,145 79,920 80,390 - 165,609 81,734 77,564 76,794 76,721 76,648 76,794 76,721 76,648 76,575 76,504 937,605 Variable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,583 13,573 172,802 Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 32,940 32,940 32,940 32,940 32,940 32,940 32,940 32,940 32,940 32,940 33,151 393,714 Miscellaneous Expense 5,278 9,172 (207) 6,349 7,490 9,220 4,242 7,208 9,075 15,525 8,325 23,082 104,756 Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 26,867 24,867 15,367 253,953 Total Expense 8,281,836 8,297,715 5,976,023 6,333,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve				20,875	14,817		16,935	5,966	11,131	47,188				
Medical Claim Expense 2,099,733 1,516,198 2,244,525 2,249,235 2,842,524 1,948,086 1,779,810 2,364,230 2,029,452 2,059,756 2,013,026 1,987,039 25,133,612 Pharmacy Claim Expense 971,875 944,447 1,711,269 1,077,004 914,034 1,087,090 972,016 1,454,637 1,070,347 1,087,264 1,151,857 1,157,980 13,599,820 PMPM Administrative Expense 69,145 79,920 80,390 - 165,609 81,734 77,564 76,794 76,721 76,648 76,575 76,504 937,605 Variable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,583 13,573 172,802 Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 32,940 32,940 32,940 32,940 32,940 33,151 93,716 9,752 1,536 1,838	Total Refunds	21,207	1,239	20,875	739,803	8,237	16,935	5,966	11,131	47,188	21,035	10,442	10,213	914,272
Pharmacy Claim Expense 971,875 944,447 1,711,269 1,077,004 914,034 1,087,090 972,016 1,454,637 1,070,347 1,087,264 1,151,857 1,157,980 13,599,826 PMPM Administrative Expense 69,145 79,920 80,390 - 165,609 81,734 77,564 76,794 76,721 76,648 76,575 76,504 937,605 Variable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,583 13,573 172,802 Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 32,940 32,940 32,940 33,151 393,714 Prescription Administrative Expense 1,634 1,686 1,838 1,411 1,547 1,636 1,357 1,839 1,838 1,836 1,834 1,833 20,290 Miscellaneous Expense 5,278 9,172 (207) 6,349 7,490 9,220 4,242 7,208 9,075 15,525 8,325 23,082 104,758 Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 26,867 24,867 15,367 253,953 Total Expense 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve	Expenses													
PMPM Administrative Expense 69,145 79,920 80,390 - 165,609 81,734 77,564 76,794 76,721 76,648 76,575 76,504 937,605 Variable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,583 13,573 172,802 Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 32,940 32,940 32,940 33,940 33,151 393,716 Prescription Administrative Expense 1,634 1,686 1,838 1,411 1,547 1,636 1,357 1,839 1,838 1,836 1,836 1,834 1,833 20,290 Miscellaneous Expense 5,278 9,172 (207) 6,349 7,490 9,220 4,242 7,208 9,075 15,525 8,325 23,082 104,758 Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 26,867 24,867 15,367 253,953 Total Expense 3,215,428 2,613,110 4,131,656 3,378,973 4,009,133 3,201,875 2,883,955 3,969,624 3,259,840 3,314,427 3,330,006 3,308,528 40,616,556 Available Cash Balance 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve	Medical Claim Expense	2,099,733	1,516,198	2,244,525	2,249,235	2,842,524	1,948,086	1,779,810	2,364,230	2,029,452	2,059,756	2,013,026	1,987,039	25,133,612
Variable Administrative Expense 16,497 10,456 13,640 - 30,850 17,427 7,973 13,610 14,601 13,592 20,583 13,573 172,802 Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 32,940 32,940 32,940 33,940 33,151 393,716 Prescription Administrative Expense 1,634 1,686 1,838 1,411 1,547 1,636 1,357 1,839 1,838 1,836 1,836 1,834 1,833 20,290 Miscellaneous Expense 5,278 9,172 (207) 6,349 7,490 9,220 4,242 7,208 9,075 15,525 8,325 23,082 104,758 Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 26,867 24,867 15,367 253,953 Total Expense 3,215,428 2,613,110 4,131,656 3,378,973 4,009,133 3,201,875 2,883,955 3,969,624 3,259,840 3,314,427 3,330,006 3,308,528 40,616,556 Available Cash Balance 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve	Pharmacy Claim Expense	971,875	944,447	1,711,269	1,077,004	914,034	1,087,090	972,016	1,454,637	1,070,347	1,087,264	1,151,857	1,157,980	13,599,820
Salary and Benefits Expense 45,297 30,624 30,567 30,826 30,723 30,701 30,067 32,940 <td>PMPM Administrative Expense</td> <td>69,145</td> <td>79,920</td> <td>80,390</td> <td>-</td> <td>165,609</td> <td>81,734</td> <td>77,564</td> <td>76,794</td> <td>76,721</td> <td>76,648</td> <td>76,575</td> <td>76,504</td> <td>937,605</td>	PMPM Administrative Expense	69,145	79,920	80,390	-	165,609	81,734	77,564	76,794	76,721	76,648	76,575	76,504	937,605
Prescription Administrative Expense 1,634 1,686 1,838 1,411 1,547 1,636 1,357 1,839 1,838 1,836 1,834 1,833 20,290 Miscellaneous Expense 5,278 9,172 (207) 6,349 7,490 9,220 4,242 7,208 9,075 15,525 8,325 23,082 104,758 Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 26,867 24,867 15,367 253,953 Total Expense 3,215,428 2,613,110 4,131,656 3,378,973 4,009,133 3,201,875 2,883,955 3,969,624 3,259,840 3,314,427 3,330,006 3,308,528 40,616,556 Available Cash Balance 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve - - - - -	Variable Administrative Expense	16,497	10,456	13,640	-	30,850	17,427	7,973	13,610	14,601	13,592	20,583	13,573	172,802
Miscellaneous Expense 5,278 9,172 (207) 6,349 7,490 9,220 4,242 7,208 9,075 15,525 8,325 23,082 104,756 Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 26,867 24,867 15,367 253,953 Total Expense 3,215,428 2,613,110 4,131,656 3,378,973 4,009,133 3,201,875 2,883,955 3,969,624 3,259,840 3,314,427 3,330,006 3,308,528 40,616,556 Available Cash Balance 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve - <td< td=""><td>Salary and Benefits Expense</td><td>45,297</td><td>30,624</td><td>30,567</td><td>30,826</td><td>30,723</td><td>30,701</td><td>30,067</td><td>32,940</td><td>32,940</td><td>32,940</td><td>32,940</td><td>33,151</td><td>393,716</td></td<>	Salary and Benefits Expense	45,297	30,624	30,567	30,826	30,723	30,701	30,067	32,940	32,940	32,940	32,940	33,151	393,716
Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 26,867 24,867 15,367 253,953 Total Expense 3,215,428 2,613,110 4,131,656 3,378,973 4,009,133 3,201,875 2,883,955 3,969,624 3,259,840 3,314,427 3,330,006 3,308,528 40,616,556 Available Cash Balance 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve - <td< td=""><td>Prescription Administrative Expense</td><td>1,634</td><td>1,686</td><td>1,838</td><td>1,411</td><td>1,547</td><td>1,636</td><td>1,357</td><td>1,839</td><td>1,838</td><td>1,836</td><td>1,834</td><td>1,833</td><td>20,290</td></td<>	Prescription Administrative Expense	1,634	1,686	1,838	1,411	1,547	1,636	1,357	1,839	1,838	1,836	1,834	1,833	20,290
Professional Fees 5,970 20,607 49,635 14,148 16,356 25,981 10,925 18,367 24,867 26,867 24,867 15,367 253,953 Total Expense 3,215,428 2,613,110 4,131,656 3,378,973 4,009,133 3,201,875 2,883,955 3,969,624 3,259,840 3,314,427 3,330,006 3,308,528 40,616,556 Available Cash Balance 8,281,836 8,297,715 5,976,023 6,323,728 5,518,029 4,745,870 3,333,486 7,838,271 7,503,344 6,044,402 3,155,975 6,329,617 Inc(Dec) in Abandoned Property Reserve - <td< td=""><td>Miscellaneous Expense</td><td>5,278</td><td>9,172</td><td>(207)</td><td>6,349</td><td>7,490</td><td>9,220</td><td>4,242</td><td>7,208</td><td>9,075</td><td>15,525</td><td>8,325</td><td>23,082</td><td>104,758</td></td<>	Miscellaneous Expense	5,278	9,172	(207)	6,349	7,490	9,220	4,242	7,208	9,075	15,525	8,325	23,082	104,758
Total Expense 3,215,428 2,613,110 4,131,656 3,378,973 4,009,133 3,201,875 2,883,955 3,969,624 3,259,840 3,314,427 3,330,006 3,308,528 40,616,556 4,000		•	•	, ,	•	•	•							
Inc(Dec) in Abandoned Property Reserve	Total Expense		2,613,110	4,131,656			3,201,875			3,259,840				40,616,556
Inc(Dec) in Abandoned Property Reserve	Available Cash Balance	8 281 836	8 297 715	5 976 023	6 323 728	5 518 029	4 745 870	3 333 486	7 838 271	7 503 344	6 044 402	3 155 975	6 329 617	
		- 5,25.,556	-	-	-	-	,, .5,5,6	-	- ,,000,211	- 1,000,044	- 0,0, 102	- 5,.55,775	- 0,027,017	
		8.281.836	8.297.715	5.976.023	6.323.728	5.518.029	4.745.870	3.333.486	7.838.271	7.503.344	6.044.402	3.155.975	6.329.617	

⁽¹⁾ Assumes a Non-medicare medical claim expense trend of 6%. Assumes an annual Medicare medical claim expense trend of 6%.

⁽²⁾ Assumes a Non-medicare pharmacy claim expense trend of 15%. Assumes an annual Medicare pharmacy claim expense trend of 0% for Basic and Basic Plus.

⁽³⁾ Assumes a Non-medicare premium rate trended at a 18% increase. Assumes a Medicare premium rate increase of 0.3% for Basic and 1.5% for Basic Plus.

⁽⁴⁾ Non-medicare enrollment projected to decrease by 2 members per month. Medicare Basic enrollment projected to increase 3 members per month, while Medicare Basic+ projected to drop 2 members per month.

⁽⁵⁾ Assumes assessments on March (\$7.0 M), July (\$10.0 M) and November (\$7.5 M) TOTAL \$24.5 M

^{(6) 4-}Week expense allowance is \$3.0 M based upon the actual data for the 12-month period ending in Dec of 2018.

⁽⁷⁾ WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted.

Washington State Health Insurance Pool 2018 Administrative Expense Budget Variance Analysis

Month Months (1)	Budget	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Medicar Basic 194 197 197 175 176 178 179	Member Months: (1)													
Materian Paise Piss 181 179 177 178 173 174	Non-Medicare													- ,
Total Mombership 1-427														
PMPM Administrative Expose(2) 79,539 77,299 77,799 77,799 78,949 78,949 78,949 78,749 78,749 78,94														
Variable Administrative Expense (s) 14,278 21,168 13,688 13,698 13,699 13,699 22,049 2	Total Membership	1,427	1,425	1,424	1,423	1,422	1,421	1,420	1,419	1,418	1,417	1,416	1,415	17,049
Salary ad Brieffix Expanse (4) 44,812 33,660 32,940 32,9								76,869	76,794	76,721				
RX Benefit Management Fees								,	- ,	,				
Misculaneous Expense (s) 10,655 20,555 20,575														
Professional Fees (6) 14,867 29,867 27,367 314,867 314,867 314,867 314,867 314,867 314,867 314,867 314,367 316,367 31				,	,									
Part														
Member Months: (1)	• •	14,867	29,867	27,367	14,867	14,867	14,867	34,367	18,367	24,867	26,867	24,867	15,367	261,400
Member Morths: (1)	Total Budget Operating Expenses	\$165,972	\$170,319	\$162,059	\$146,921	\$148,634	\$147,497	\$187,893	\$150,757	\$160,041	\$167,407	\$165,124	\$163,510	\$1,936,135
Non-Medicare 351 346 342 341 348 347 345 345 345 346 3	Actual	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total
Medicare Basic 331 886 894 929 910 920 933 936 938 948 929 910 920 933 938 948	Member Months: (1)													
Medicare Basic Plus	Non-Medicare	351	345	342	341	338	337	335						2,389
Total Membership			886	894			920	933						6,403
PMPM Administrative Expense (2)														
Variance Variance	Total Membership	1,464	1,410	1,415	1,448	1,426	1,435	1,446	-	-	-	-	-	10,044
Salary and Benefits Expense (4) 45.297 30.824 30.567 30.826 30.723 30.701 30.067 30.067 \$228,806 X Benefit Management Fees 1,634 1,686 1,838 1,411 1,547 1,636 1,357 \$11,109 \$1	PMPM Administrative Expense (2)	69,145	79,920	80,390	-	165,609	81,734	77,564						\$554,363
RX Benefit Management Fees 1,634 1,686 1,838 1,411 1,547 1,636 1,357	Variable Administrative Expense (3)	16,497	10,456	13,640	-	30,850	17,427	7,973						\$96,843
Miscellaneous Expense (5) 5,278 9,172 20,007 49,635 14,148 16,356 25,981 10,925 10	Salary and Benefits Expense (4)	45,297	30,624	30,567	30,826	30,723	30,701	30,067						\$228,806
Professional Fees (6) 5,970 20,607 49,635 14,148 16,356 25,981 10,925 50 50 50 50 50 50 50		,	,	,										. ,
Variance State S														
Variance Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec YTD Total Member Months: (1) Non-Medicare 9 6 5 6 5 6 6 6 6 42 Medicare Basic 27 (21) (16) 16 (6) 1 11 0 25 27 21 27 21 3 5 7 9 0 6 22 27 21 1 - 2 3 5 7 9 0 0 25 27 9 0 25 4 14 26 - - - 81 1 - 2 3 5 7 9 0 - - 81 1 - 2 3 5 7 9 0 - - 81 1 - 2 1 3 - -	Professional Fees (6)	5,970	20,607	49,635	14,148	16,356	25,981	10,925						\$143,620
Member Months: (1) Non-Medicare 9 6 5 6 5 6 1 1 1 1 2 2 3 5 7 9 9 2 2 3 5 7 9 9 2 4 1 26 - - - 81 1 3 1 <th>Total Actual Operating Expenses</th> <th>\$143,820</th> <th>\$152,466</th> <th>\$175,862</th> <th>\$52,733</th> <th>\$252,575</th> <th>\$166,699</th> <th>\$132,129</th> <th>\$0</th> <th>\$0</th> <th>\$0</th> <th>\$0</th> <th>\$0</th> <th>\$1,076,284</th>	Total Actual Operating Expenses	\$143,820	\$152,466	\$175,862	\$52,733	\$252,575	\$166,699	\$132,129	\$0	\$0	\$0	\$0	\$0	\$1,076,284
Non-Medicare Basic 9 6 5 6 5 6 7 9 2 2 2 3 5 7 9 9 6 6 7 9 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Variance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total
Non-Medicare Basic 9 6 5 6 5 6 7 9 9 2 7 9 9 6 6 6 6 6 6 6 6 6 6 6 6 6 7 9 9 6 6 6 6 6 6 6 6 6 6	Member Months: (1)													
Medicare Basic Plus Medicare Basic Plus Protesting Total Membership 1 - 2 3 5 7 9 - - - 8 27 TOtal Membership 37 (15) (9) 25 4 14 26 - - - - - 81 PMPM Administrative Expense (2) 10,394 (2,670) (3,218) 77,095 (88,590) (4,790) (695) - - - - - - 81 Variable Administrative Expense (2) 10,394 (2,670) (3,218) 77,095 (88,590) (4,790) (695) -<	()	q	6	5	6	5	6	6						42
Medicare Basic Plus Total Membership 1 - 2 3 5 7 9 27 PMPM Administrative Expense (2) 10,394 (2,670) (3,218) 77,095 (88,590) (4,790) (695) - - - - - - 81,475 Variable Administrative Expense (3) (2,219) 10,712 18 13,648 (17,211) (3,798) 6,647 - - - - - 7,797 5347 -		-			-		1							
Total Membership 37 (15) (9) 25 4 14 26 - - - - - - 81 PMPM Administrative Expense (2) 10,394 (2,670) (3,218) 77,095 (88,590) (4,790) (695) (512,475) Variable Administrative Expense (3) (2,219) 10,712 18 13,648 (17,211) (3,798) 6,647 (5,797)		1	, ,				7							
Variable Administrative Expense (3) (2,219) 10,712 18 13,648 (17,211) (3,798) 6,647 Salary and Benefits Expense (4) (485) 3,035 2,373 2,114 2,217 2,239 2,872 RX Benefit Management Fees 218 164 10 436 298 206 484 Miscellaneous Expense (5) 5,347 (2,647) 9,282 176 835 (1,945) 23,015 Professional Fees (6) 8,897 9,260 (22,268) 719 (1,489) (11,114) 23,442		37	(15)				14		-	-	-	-	-	
Variable Administrative Expense (3) (2,219) 10,712 18 13,648 (17,211) (3,798) 6,647 Salary and Benefits Expense (4) (485) 3,035 2,373 2,114 2,217 2,239 2,872 RX Benefit Management Fees 218 164 10 436 298 206 484 Miscellaneous Expense (5) 5,347 (2,647) 9,282 176 835 (1,945) 23,015 Professional Fees (6) 8,897 9,260 (22,268) 719 (1,489) (11,114) 23,442	PMPM Administrative Expense (2)	10 394	(2.670)	(3.218)	77 095	(88 590)	(4 790)	(695)						(\$12.475)
Salary and Benefits Expense (4) (485) 3,035 2,373 2,114 2,217 2,239 2,872 RX Benefit Management Fees 218 164 10 436 298 206 484 Miscellaneous Expense (5) 5,347 (2,647) 9,282 176 835 (1,945) 23,015 Professional Fees (6) 8,897 9,260 (22,268) 719 (1,489) (11,114) 23,442				,				. ,						
RX Benefit Management Fees 218 164 10 436 298 206 484 Miscellaneous Expense (5) 5,347 (2,647) 9,282 176 835 (1,945) 23,015 Professional Fees (6) 8,897 9,260 (22,268) 719 (1,489) (11,114) 23,442														
Miscellaneous Expense (5) 5,347 (2,647) 9,282 176 835 (1,945) 23,015 \$34,063 Professional Fees (6) 8,897 9,260 (22,268) 719 (1,489) (11,114) 23,442 \$7,446	,	` ,		,										
Professional Fees (6) 8,897 9,260 (22,268) 719 (1,489) (11,114) 23,442 \$7,446														
Total Variance Evpanses \$22.152 \$17.854 (\$13.803) \$04.187 (\$103.041) (\$10.202) \$55.764 \$0 \$0 \$0 \$0 \$0 \$0 \$53.041														
10tal Validative Expenses \$22,132 \$11,004 (\$10,000) \$04,101 (\$100,041) (\$100,041) \$000,041	Total Variance Expenses	\$22,152	\$17,854	(\$13,803)	\$94,187	(\$103,941)	(\$19,202)	\$55,764	\$0	\$0	\$0	\$0	\$0	\$53,011

Notes:

- (1) Assumes the Non-medicare membership decreases by 2 member per month. Assumes Medicare Basic membership increases by 3 members per month while Medicare Basic Plus decreases by 2 members per month.
- (2) PMPM Administrative Expense includes the combined expenses for Third Party Administration services (including finance and accounting), Provider Network services, and Utilization Management services.
- (3) Variable Administrative Expense includes Case Management & Care Coaching, and miscellaneous administrative expenses such as special mailings.
- (4) Salary and Benefits Expense includes the combined expenses for the Executive Director and staff positions.
- (5) Miscellaneous expense includes:
 - \$37,000 of insurance expenses (D&O, E&O and general liability).
 - \$47,800 for WSHIP Board meeting expenses and travel costs.
 - \$32,600 for bank fees.
 - \$21,300 for phone, conference lines and other office expenses.
- (6) Professional fees includes:
 - \$100,000 of actuarial expenses which covers IBNR calculations, premium rate development, forecast updates and actuarial studies.
 - \$70,000 of legal expenses.
 - \$70,000 of consulting expenses (including IRO).
 - \$22,000 of auditing expenses.

WSHIP Financial Performance

CASH BASIS		Month Ending	July 31, 2018	
	Projected	Actual	Variance	% Change
Membership	1,420	1,446	26	2%
Avg Premium Receipt PMPM	\$515	\$530	\$15	3%
Avg Medical Claim Expense PMPM	\$1,462	\$1,221	\$241	16%
Avg Pharmacy Claim Expense PMPM	\$878	\$672	\$206	23%
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,825)	(\$1,363)	\$462	25%
Avg Premium Receipt Less Avg Claim Expense Total	(\$2,591,500)	(\$1,970,898)	\$620,602	24%
Variance Due to Changes in Membership			(\$35,438)	
Variance Due to Changes in Claim Expenses			\$656,040	

CASH BASIS		Year-To-Date	July 31, 2018	
	Projected	Actual	Variance	% Change
Member Months	9,962	10,044	82	1%
Avg Premium Receipt PMPM	\$730	\$855	\$125	17%
Avg Medical Claim Expense PMPM	\$1,391	\$1,452	\$61	4%
Avg Pharmacy Claim Expense PMPM	\$859	\$764	(\$95)	-11%
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,520)	(\$1,361)	\$159	10%
Avg Premium Receipt Less Avg Claim Expense Total	(\$15,142,240)	(\$13,669,884)	\$1,472,356	10%
Variance Due to Changes in Membership			(\$111,602)	
Variance Due to Changes in Claim Expenses			\$1,583,958	

INCURRED BASIS	Year-To-Date July 31, 2018	Year-To-Date July 31, 2017
	Actual	Actual - Prior Year
Member Months	10,044	10,241
Avg Premium Income PMPM	\$876	\$698
Avg Medical Claim Expense PMPM (1)	\$1,335	\$1,488
Avg Pharmacy Claim Expense PMPM (2)	\$670	\$869
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,129)	(\$1,659)
Avg Premium Receipt Less Avg Claim Expense Total	(\$11,339,676)	(\$16,989,819)

⁽¹⁾ Incurred medical claims data totals \$15,046,378 which is derived from \$11,241,378 actual paid claims with dates of service between 01-01-18 and 07-31-18 and \$3,805,000 IBNR reserve.

⁽²⁾ Incurred pharmacy claims data totals \$8,055,563 which is derived from \$7,267,563 actual paid claims with dates of service between 01-01-18 and 07-31-18 and \$788,000 IBNR reserve.