

**WSHIP
MPPM Calculations**

INCURRED BASIS

Financial Information	Year ended 12/31/2013	Year ended 12/31/2012	Year ended 12/31/2011	Year ended 12/31/2010	Year ended 12/31/2009	Year ended 12/31/2008	Year ended 12/31/2007	Year ended 12/31/2006	Year ended 12/31/2005	Year ended 12/31/2004	Year ended 12/31/2003	Year ended 12/31/2002	Year ended 12/31/2001	Estimated 12 Years Combined	Source
Revenue															
Earned premium	\$36,594,592	\$31,629,551	\$31,036,298	\$29,398,559	\$24,408,153	\$19,604,248	\$18,617,550	\$18,250,241	\$17,483,874	\$14,249,945	\$12,829,025	\$9,015,110	\$6,175,306	\$232,697,860	Audited financials
Excess loss ratio receipts	\$0	\$0	\$503,720	\$479,733	\$301,419	\$52,808	\$47,253	\$717,409	\$352,761	\$246,904	\$496,644			\$3,198,651	Audited financials
Federal grant awards	\$1,300,715	\$1,346,790	\$1,643,773	\$1,630,823	\$2,294,096	\$1,617,258	\$0	\$2,432,464	\$0	\$0	\$0	\$0	\$0	\$10,965,204	Audited financials
Investment income/other	\$94,733	\$168,342	\$2,130	\$13,188	\$136,003	\$229,254	\$456,626	\$404,148	\$348,200	\$35,862	\$62,510	\$71,568	\$179,759	\$2,107,590	Audited financials
Total revenue	\$37,990,040	\$33,144,683	\$33,185,921	\$31,522,303	\$27,139,671	\$21,503,568	\$19,121,429	\$21,804,262	\$18,184,835	\$14,532,711	\$13,388,179	\$9,086,678	\$6,355,065	\$248,969,305	
Expenses															
Medical claims incurred	\$57,345,591	\$55,122,181	\$47,469,029	\$42,990,193	\$36,354,714	\$36,044,366	\$32,094,414	\$26,919,174	\$25,040,685	\$26,903,393	\$19,435,068	\$14,903,221	\$23,540,322 *	\$386,816,760	BMI data
Medical IBNR 7/31/14	\$206,143	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	Leif Associates est
Pharmacy claims incurred	\$53,759,409	\$44,412,686	\$43,919,051	\$37,237,056	\$29,361,766	\$24,009,733	\$24,255,508	\$22,808,932	\$26,667,749	\$23,833,633	\$18,550,288	\$14,045,495		\$309,101,896	BMI data
Pharmacy IBNR 7/31/14	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	Leif Associates est
Administrative costs	\$3,045,337	\$3,018,110	\$2,766,577	\$2,938,775	\$3,468,600	\$3,567,380	\$3,566,386	\$2,388,435	\$2,524,684	\$3,160,445	\$2,473,630	\$1,442,325	\$1,108,205	\$32,423,552	Audited financials
Total expenses	\$114,356,480	\$102,552,977	\$94,154,657	\$83,166,024	\$69,185,080	\$63,621,479	\$59,916,308	\$52,116,541	\$54,233,118	\$53,897,470	\$40,458,986	\$30,391,041	\$24,648,527	\$728,342,208	
Net Loss (1)	(\$76,366,440)	(\$69,408,294)	(\$60,968,736)	(\$51,643,721)	(\$42,045,409)	(\$42,117,911)	(\$40,794,879)	(\$30,312,279)	(\$36,048,283)	(\$39,364,759)	(\$27,070,807)	(\$21,304,363)	(\$18,293,462)	(\$479,372,903)	Revenue - expenses
Assessments (2)	\$84,543,448	\$74,031,979	\$64,053,527	\$53,087,591	\$44,558,900	\$40,700,000	\$37,868,709	\$31,737,155	\$37,677,862	\$27,667,167	\$18,236,306	\$31,238,215	\$15,537,546	\$476,394,957	Audited financials
Assessed members															
Health plan (3)	31,879,463	33,658,747	35,879,379	32,584,817	34,680,628	36,139,995	35,424,035	34,655,996	34,851,995	33,392,576	34,047,875	35,762,176	36,672,348	417,750,567	BMI, ACS
Stop loss (4)	9,588,961	8,961,859	7,561,825	7,216,423	7,412,108	8,546,224	7,925,811	6,899,704	7,015,958	8,078,471	6,680,780	7,258,620		83,557,783	BMI
Total (5)	41,468,424	42,620,606	43,441,204	39,801,240	42,092,736	44,686,219	43,349,846	41,555,700	41,867,953	41,471,047	40,728,655	43,020,796	36,672,348	501,308,350	

* Claims incurred for medical and pharmacy combined

PMPM Calculations - Stop Loss @ 1/10

															Formula
Net Loss PMPM	(\$2.33)	(\$2.01)	(\$1.66)	(\$1.55)	(\$1.19)	(\$1.14)	(\$1.13)	(\$0.86)	(\$1.01)	(\$1.15)	(\$0.78)	(\$0.58)	(\$0.50)	(\$1.13)	(1) / ((3)+.10 x (4))
Assessment PMPM	\$2.57	\$2.14	\$1.75	\$1.59	\$1.26	\$1.10	\$1.05	\$0.90	\$1.06	\$0.81	\$0.53	\$0.86	\$0.42	\$1.12	(2) / ((3)+.10 x (4))

PAID BASIS

Financial Information	Year ended 12/31/2013	Year ended 12/31/2012	Year ended 12/31/2011	Year ended 12/31/2010	Year ended 12/31/2009	Year ended 12/31/2008	Year ended 12/31/2007	Year ended 12/31/2006	Year ended 12/31/2005	Year ended 12/31/2004	Year ended 12/31/2003	Year ended 12/31/2002	Year ended 12/31/2001	Estimated 12 Years Combined	Source
Revenue															
Premium	\$32,683,121	\$31,801,243	\$34,631,440	\$29,786,390	\$24,119,568	\$20,028,510	\$18,466,676	\$17,636,623	\$18,481,482	\$14,217,748	\$12,585,718	\$9,343,475	\$6,332,770	\$237,431,643	Audited financials
Excess loss ratio receipts	\$0	\$0	\$503,720	\$479,733	\$301,419	\$52,808	\$47,253	\$717,409	\$352,761	\$246,904	\$496,644			\$3,198,651	Audited financials
Federal grant awards	\$1,698,722	\$1,152,300	\$1,936,976	\$1,580,315	\$2,180,598	\$1,213,297	\$2,432,464	\$0	\$0	\$0	\$0	\$0	\$0	\$10,495,950	Audited financials
Investment income/other	\$340,235	\$18,342	\$2,130	\$13,188	\$136,006	\$229,254	\$456,626	\$404,148	\$348,200	\$35,511	\$62,510	\$71,568	\$244,513	\$2,021,996	Audited financials
Total revenue	\$34,722,078	\$32,971,885	\$37,074,266	\$31,859,626	\$26,737,591	\$21,523,869	\$21,403,019	\$18,758,180	\$19,182,443	\$14,500,163	\$13,144,872	\$9,415,043	\$6,577,283	\$253,148,240	
Expenses															
Medical/Rx claims paid	\$111,850,514	\$100,256,291	\$92,003,313	\$76,827,709	\$65,982,326	\$56,893,934	\$53,431,816	\$47,813,891	\$51,137,955	\$48,054,440	\$33,567,476	\$29,125,982	\$19,912,261	\$675,007,394	Audited financials
Administrative costs	\$3,042,454	\$2,984,722	\$2,813,552	\$2,950,549	\$3,561,519	\$3,750,186	\$3,193,723	\$2,356,765	\$2,017,590	\$2,100,942	\$2,232,307	\$1,541,693	\$1,114,732	\$30,618,280	Audited financials
Total expenses	\$114,892,968	\$103,241,013	\$94,816,865	\$79,778,258	\$69,543,845	\$60,644,120	\$56,625,539	\$50,170,656	\$53,155,545	\$50,155,382	\$35,799,783	\$30,667,675	\$21,026,993	\$705,625,674	
Net Loss (1)	(\$80,170,890)	(\$70,269,128)	(\$57,742,599)	(\$47,918,632)	(\$42,806,254)	(\$39,120,251)	(\$35,222,520)	(\$31,412,476)	(\$33,973,102)	(\$35,655,219)	(\$22,654,911)	(\$21,252,632)	(\$14,449,710)	(\$452,477,434)	Revenue - expenses
Assessments (2)	\$85,521,061	\$74,499,537	\$61,163,450	\$51,438,028	\$45,737,695	\$41,409,297	\$37,898,623	\$28,751,178	\$37,938,516	\$36,711,758	\$16,547,419	\$27,429,766	\$11,256,515	\$470,781,782	Audited financials (less exc lr rcpts)
Assessed members															
Health plan (3)	31,879,463	33,658,747	35,879,379	32,584,817	34,680,628	36,139,995	35,424,035	34,655,996	34,851,995	33,392,576	34,047,875	35,762,176	36,672,348	417,750,567	BMI, ACS
Stop loss (4)	9,588,961	8,961,859	7,561,825	7,216,423	7,412,108	8,546,224	7,925,811	6,899,704	7,015,958	8,078,471	6,680,780	7,258,620		83,557,783	BMI
Total (5)	41,468,424	42,620,606	43,441,204	39,801,240	42,092,736	44,686,219	43,349,846	41,555,700	41,867,953	41,471,047	40,728,655	43,020,796	36,672,348	501,308,350	

PMPM Calculations - Stop Loss @ 1/10

															Formula
Net Loss PMPM	(\$2.44)	(\$2.03)	(\$1.58)	(\$1.44)	(\$1.21)	(\$1.06)	(\$0.97)	(\$0.89)	(\$0.96)	(\$1.04)	(\$0.65)	(\$0.58)	(\$0.39)	(\$1.06)	(1) / ((3)+.10 x (4))
Assessment PMPM	\$2.60	\$2.16	\$1.67	\$1.54	\$1.29	\$1.12	\$1.05	\$0.81	\$1.07	\$1.07	\$0.48	\$0.75	\$0.31	\$1.10	(2) / ((3)+.10 x (4))